

Condensed Consolidated Interim Financial Statements of

**EPCOR UTILITIES INC.**

Three months ended March 31, 2018 and 2017

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Condensed Consolidated Interim Financial Statements

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# EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Comprehensive Income  
(In millions of Canadian dollars)

Three months ended March 31, 2018 and 2017

	2018	2017
Revenues and other income:		
Revenues (note 4)	\$ 401	\$ 455
Other income	2	3
	403	458
Operating expenses:		
Energy purchases and system access fees	69	201
Other raw materials and operating charges	35	33
Staff costs and employee benefits expenses	82	67
Depreciation and amortization	71	48
Franchise fees and property taxes	29	26
Other administrative expenses	22	21
	308	396
Operating income	95	62
Finance expenses	(32)	(27)
Fair value gain on available-for-sale investment in Capital Power reclassified from other comprehensive income	-	1
Income before income taxes	63	36
Income tax recovery	2	2
Net income for the periods – all attributable to the Owner of the Company	65	38
Other comprehensive income (loss):		
Items that have been or may subsequently be reclassified to net income:		
Fair value gain on available-for-sale investment in Capital Power reclassified to net income	-	(1)
Unrealized gain (loss) on foreign currency translation	13	(4)
	13	(5)
Comprehensive income for the periods - all attributable to the Owner of the Company	\$ 78	\$ 33

The accompanying notes are an integral part of these condensed consolidated interim financial statements

# EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Financial Position  
(In millions of Canadian dollars)

March 31, 2018 and December 31, 2017

	2018	2017
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 28	\$ 338
Trade and other receivables	390	552
Inventories	17	17
	435	907
Non-current assets:		
Other financial assets	91	91
Deferred tax assets	90	90
Property, plant and equipment	9,071	8,977
Intangible assets and goodwill	296	293
	9,548	9,451
<b>TOTAL ASSETS</b>	<b>\$ 9,983</b>	<b>\$ 10,358</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Trade and other payables	\$ 340	\$ 384
Loans and borrowings	40	442
Deferred revenue	60	60
Provisions	30	25
Other liabilities	46	50
	516	961
Non-current liabilities:		
Loans and borrowings	2,430	2,424
Deferred revenue	3,261	3,221
Deferred tax liabilities	39	39
Provisions	93	91
Other liabilities	81	96
	5,904	5,871
<b>Total liabilities</b>	<b>6,420</b>	<b>6,832</b>
Equity attributable to the Owner of the Company:		
Share capital	812	812
Accumulated other comprehensive income	62	49
Retained earnings	2,689	2,665
<b>Total equity - all attributable to the Owner of the Company</b>	<b>3,563</b>	<b>3,526</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 9,983</b>	<b>\$ 10,358</b>

The accompanying notes are an integral part of these condensed consolidated interim financial statements

# EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Changes in Equity  
(In millions of Canadian dollars)

Three months ended March 31, 2018 and 2017

	Accumulated other comprehensive income (loss)				Equity attributable to the Owner of the Company
	Share capital	Cumulative translation account	Employee benefits account	Retained earnings	
Equity at December 31, 2017	\$ 812	\$ 64	\$ (15)	\$ 2,665	\$ 3,526
Impact of changes in accounting policies	-	-	-	1	1
Adjusted equity at December 31, 2017	812	64	(15)	2,666	3,527
Net income for the period	-	-	-	65	65
Other comprehensive gain:					
Unrealized gain on foreign currency translation	-	13	-	-	13
Total comprehensive income	-	13	-	65	78
Dividends	-	-	-	(42)	(42)
Equity at March 31, 2018	\$ 812	\$ 77	\$ (15)	\$ 2,689	\$ 3,563

	Accumulated other comprehensive income (loss)				Equity attributable to the Owner of the Company
	Share capital	Available-for-sale financial assets	Cumulative translation account	Employee benefits account	
Equity at December 31, 2016	\$ 24	\$ 2	\$ 94	\$ (10)	\$ 2,562
Net income for the period	-	-	-	-	38
Other comprehensive loss:					
Fair value gain on available-for-sale investment in Capital Power reclassified to net income	-	(1)	-	-	(1)
Unrealized loss on foreign currency translation	-	-	(4)	-	(4)
Total comprehensive income (loss)	-	(1)	(4)	-	33
Dividends	-	-	-	-	(37)
Equity at March 31, 2017	\$ 24	\$ 1	\$ 90	\$ (10)	\$ 2,563

The accompanying notes are an integral part of these condensed consolidated interim financial statements

# EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Cash Flows  
(In millions of Canadian dollars)

Three months ended March 31, 2018 and 2017

	2018	2017
Cash flows from (used in) operating activities:		
Net income for the period	\$ 65	\$ 38
Reconciliation of net income for the period to cash from operating activities:		
Interest paid	(26)	(23)
Finance expenses	32	27
Income taxes paid	-	(5)
Income tax recovery	(2)	(2)
Depreciation and amortization	71	48
Change in employee benefits provisions	6	5
Contributions received	10	9
Deferred revenue recognized	(16)	(6)
Fair value change on derivative instruments	2	-
Fair value gain on available-for-sale investment in Capital Power reclassified from other comprehensive income	-	(1)
Other	1	(1)
Funds from operations	143	89
Change in non-cash operating working capital	(34)	(7)
Net cash flows from operating activities	109	82
Cash flows from (used in) investing activities:		
Acquisition or construction of property, plant and equipment and intangible assets <sup>1</sup>	(101)	(98)
Proceeds on disposal of property, plant and equipment	-	1
Change in non-cash investing working capital	(14)	(5)
Net payments received on other financial assets	164	5
Payment of Drainage transition cost compensation to the City	(21)	-
Net proceeds on sale of available-for-sale investment in Capital Power	-	6
Net cash flows from (used in) investing activities	28	(91)
Cash flows used in financing activities:		
Repayment of long-term loans and borrowings	(404)	(2)
Refunds to customers and developers, net of contributions received	(1)	-
Dividends paid	(42)	(37)
Net cash flows used in financing activities	(447)	(39)
Decrease in cash and cash equivalents	(310)	(48)
Cash and cash equivalents, beginning of period	338	191
Cash and cash equivalents, end of period	\$ 28	\$ 143

<sup>1</sup> Interest payment of \$1 million (2017 – \$1 million) is included in acquisition or construction of property, plant and equipment and intangible assets.

# EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Tabular amounts in millions of Canadian dollars unless otherwise indicated)

March 31, 2018

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## 1. Nature of operations

EPCOR Utilities Inc. (the Company or EPCOR) builds, owns and operates electrical, natural gas and water transmission and distribution networks, water and wastewater treatment facilities and sanitary and stormwater systems and infrastructure. The Company also provides electricity, natural gas and water products and services to residential and commercial customers.

The Company operates in Canada and the United States (U.S.) with its registered head office located at 2000, 10423 - 101 Street NW, Edmonton, Alberta, Canada, T5H 0E8.

The common shares of EPCOR are owned by The City of Edmonton (the City). The Company was established by Edmonton City Council under City Bylaw 11071.

Interim results will fluctuate due to the seasonal demands for electricity, water and natural gas, changes in electricity and natural gas prices, and the timing and recognition of regulatory decisions. Consequently, interim results are not necessarily indicative of annual results.

## 2. Basis of presentation

### (a) Statement of compliance

These condensed consolidated interim financial statements have been prepared by management in accordance with International Accounting Standard 34 – *Interim Financial Reporting*, as issued by the International Accounting Standards Board (IASB). These condensed consolidated interim financial statements do not include all of the disclosure normally provided in the annual consolidated financial statements and should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2017, which have been prepared in accordance with International Financial Reporting Standards (IFRS).

These condensed consolidated interim financial statements were approved and authorized for issue by the Board of Directors on May 2, 2018.

### (b) Basis of measurement

The Company's condensed consolidated interim financial statements are prepared on the historical cost basis, except for its beneficial interest in the sinking fund held with the City, derivative financial instruments and contingent consideration which are measured at fair value.

These condensed consolidated interim financial statements are presented in Canadian dollars. The functional currency of EPCOR and its Canadian subsidiaries is the Canadian dollar; the functional currency of U.S. subsidiaries is the U.S. dollar. All the values in these condensed consolidated interim financial statements have been rounded to nearest million except where otherwise stated.

## 3. Significant accounting policies

These condensed consolidated interim financial statements have been prepared following the same accounting policies and methods as those used in preparing the Company's most recent annual consolidated financial statements except for certain accounting policies which have been amended due to the adoption of new accounting standards effective January 1, 2018.

The Company has adopted IFRS 9 - *Financial Instruments* (IFRS 9) which replaces IAS 39 – *Financial instruments: Recognition and Measurement* and IFRS 15 - *Revenue from Contracts with Customers* (IFRS 15) which replaces IAS 11 – *Construction Contracts* and IAS 18 – *Revenue* and related interpretations, using the modified retrospective approach with the cumulative effect of any adjustments recognized in the opening balance of retained earnings as of January 1, 2018. The comparative information has not been restated and continues to be reported under previous accounting standards. The adoption of these new accounting standards has resulted in amendments to certain accounting policies. The Company's updated accounting policies resulting from implementation of the new standards, along with analysis of the changes from the previous accounting policies, are set out below.

# EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Tabular amounts in millions of Canadian dollars unless otherwise indicated)

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## (a) Revenue recognition

The Company recognizes revenue when it transfers control over a promised good or service, a performance obligation under the contract, to a customer and where the Company is entitled to consideration as a result of completion of the performance obligation. Depending on the terms of the contract with the customer, revenue recognition can occur at a point in time or over time. When a performance obligation is satisfied, revenue is measured at the transaction price that is allocated to that performance obligation. For contracts where non-cash consideration is received, revenue is recognized and measured at the fair value of the non-cash consideration.

Customer contracts may include the transfer of multiple goods and services. Where the Company determines that the multiple goods and services are not distinct performance obligations, they are treated as single performance obligation. Revenue is classified as energy and water sales, provision of services, construction revenue and other commercial revenue depending on the nature of each distinct performance obligation.

Contract costs for obtaining a customer contract are recognized as expenses as incurred unless they create an asset related to future contract activity that the Company expects to recover.

Significant judgement may be required to determine the number of distinct performance obligations within a contract and the allocation of transaction price to multiple performance obligations in a contract, and to determine whether the Company acts as a principal or agent for certain performance obligations. When multiple performance obligations are identified in a contract, the transaction price is allocated based on the stand-alone selling price of each performance obligation. If stand-alone selling price is not observable, the Company estimates the stand-alone selling price for each distinct performance obligation based on the related expected cost plus margin of each distinct performance obligation. The Company is acting as a principal when the Company controls the goods or services before transfer to the customer. The Company is acting as an agent when it is obliged to arrange for the provision of the goods and services by another party that are not controlled by the Company before transfer to the customer. When the Company acts as an agent, the revenue is recognized net of any related costs incurred.

Prior to January 1, 2018, revenue was recognized to the extent that it was probable that economic benefits would flow to the Company for the provision of goods or services and when the revenue could be reliably measured. Revenues were measured at the fair value of the consideration received or to be received, excluding discounts, rebates and sales taxes or duty.

The Company's principal sources of revenue and methods applied to the recognition of these revenues in these condensed consolidated interim financial statements are as follows:

### *Energy and water sales*

The contracts with customers for the supply of each of electricity, natural gas and water goods primarily consist of perpetual contracts that are effective until terminated by the customer or the Company. The Company provides a series of distinct goods, which are simultaneously received and consumed by the customers. Each of the performance obligations is satisfied over time using the output method for recognition of revenue, i.e. the units of each good supplied to the customer.

Revenues are calculated based on the customer's usage of the goods during the period, at the applicable rates as per the terms of the respective contracts. Customers are generally billed on a monthly basis and payment is generally due within 30 days of billing the customer.

### *Provision of services*

The contracts with customers for each of electricity and natural gas transmission and distribution services, sanitary and stormwater collection and wastewater treatment services primarily consist of perpetual contracts that are effective until terminated by the customer or the Company. The Company provides a series of distinct services, which are simultaneously received and consumed by the customers. Each of the performance obligations is satisfied over time using the output method for recognition of revenue, i.e. quantifiable services rendered to the customer.

Revenues are calculated based on the services provided to the customer during the period, at the applicable rates as per the terms of the respective contracts. These revenues include an estimate of the value of services provided to the



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customers in the reporting period and billed subsequent to the reporting period. Customers are billed generally within a month and payment is generally due within 30 days of billing the customer.

Certain water services contracts include multiple services, which include operation, maintenance and renewal maintenance of water and wastewater infrastructure, each of which the Company has determined to typically constitute distinct performance obligations. Each of the performance obligations in these contracts relate to the provision of a series of distinct services, which are simultaneously received and consumed by the customers. Performance obligations under these contracts are satisfied over time using both input and output methods, depending on the nature of each distinct performance obligation.

#### *Construction revenue*

Revenue from the construction of water and wastewater treatment plants and other project upgrades and expansions provided to customers is recognized when control of the promised goods or services is transferred to the customer. The Company uses the input or output method, depending on the contract with customer, to measure progress towards complete satisfaction of a performance obligation satisfied over time.

Revenue for construction services includes the initial amount of the transaction price included in the contract plus any expected variable consideration, claims and incentive payments, to the extent that it is probable that they will result in revenue and can be reliably measured. Satisfaction of the performance obligation is estimated based on an assessment of progress towards its completion, costs incurred and the total projected cost of fulfilling the performance obligations under a construction contract. These estimates may result in the recognition of unbilled receivables as a contract asset when the revenues are earned prior to billing the amount to customers. If consideration received under the contract exceeds the revenue recognized to date, the difference is presented as a contract liability. When the satisfaction of the performance obligation cannot be measured reliably, contract revenue is recognized only to the extent of contract costs incurred that are probable to be recoverable, until such time that the Company can reliably measure the outcome of the performance obligation.

#### *Revenues earned under finance leases*

Revenue earned from arrangements where the Company leases water, wastewater and other assets to customers are accounted for as finance leases. There is no change in the policy for revenue earned under finance leases as a result of implementation of IFRS 15.

#### *Other commercial revenue*

Commercial revenue is comprised of revenue from the financing of project upgrades and expansions for customers and is recognized over the term of each contract using the effective interest method based on the fair value of the loan calculated at inception for each contract. There is no change in the policy for other commercial revenue as a result of implementation of IFRS 15.

#### *IFRS 15 implementation impact*

The implementation of IFRS 15 did not result in any adjustment to the opening balance of retained earnings or to the presentation of the condensed consolidated interim statements of financial position.

The implementation of IFRS 15 had an impact on the accounting policies with respect to contributions from customers and developers. Prior to January 1, 2018 contributions from both customers and developers were initially recorded as deferred revenue when received and were recognized as revenue on a straight-line basis over the estimated economic useful lives of the assets to which they relate. On implementation of IFRS 15, Contributions received from customers where the Company has an ongoing performance obligation to the customer are within the scope of IFRS 15. These contributions will continue to be presented as deferred revenue when received and subsequently recognized as revenue as described in note 3(b). Contributions from developers are not within the scope of IFRS 15 as they do not give rise to a contract with the customer. Currently there is no specific IFRS guidance on accounting for contributions received from developers. The Company has therefore developed an accounting policy for the initial recognition of such contributions and subsequent recognition of the related revenue, as described in note 3(b).

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The implementation of IFRS 15 also had an impact on the presentation of revenue for collection of provincial transmission system access service charges and collection of distribution and transmission charges on behalf of the Alberta Electric System Operator and distribution companies, respectively. Prior to January 1, 2018, both of these items were presented as revenue, with all related costs presented as operating expenses within energy purchases and system access fees. On implementation of IFRS 15, the Company has determined that it is acting as an agent when fulfilling both of these obligations as the Company does not obtain control of the respective services before they are transferred to the customers. Therefore, effective January 1, 2018, revenue related to both of these obligations is being presented net of the related costs paid to the corresponding service providers. Had the Company continued with its prior policy of recognizing provincial transmission system access service charges and distribution and transmission charges as gross revenue and operating expenses, each of total revenue and energy purchases and system access fees for the period ended March 31, 2018 as presented within the condensed consolidated interim statements of comprehensive income, would have been higher by \$174 million.

## (b) Deferred Revenue

Certain assets may be contributed by customers or be constructed using non-refundable cash contributions from customers. Non-refundable customer contributions which are used to provide ongoing goods or services to these customers are recorded as deferred revenue. The deferred revenue is initially recorded at the fair value of contributed assets, or the amount of cash contributions received, and is recognized as revenue on a straight-line basis over the estimated lives of the contracts with the customers. Where contracts with customers are perpetual, the related contributed asset will be used to provide ongoing goods or service to customers and as such the estimated life of the contract with the customers is estimated to be equivalent to the economical useful life of the asset to which the contribution relates.

Certain assets may be acquired or constructed using non-repayable government grants. Government grants are recorded as deferred revenue and are recognized as revenue on a straight line basis over the estimated economic useful lives of the assets to which they relate. There is no change in policy for revenue recognition of government grants as a result of the implementation of IFRS 15.

Certain assets may be contributed by developers or be acquired or constructed using non-refundable cash contributions from developers. Non-refundable developer contributions that result in the Company having an ongoing obligation to provide goods or services with respect to the assets acquired or constructed are recorded as deferred revenue, at the fair value of the contributed assets or the amount of cash contribution received, and are recognized as revenue on a straight-line basis over the estimated economic useful lives of the assets to which the contribution relates.

## (c) Non-derivative financial instruments

Financial assets are identified and classified based on the business model used by the Company for managing those financial assets, as one of the following: at amortized cost, at fair value through other comprehensive income, or at fair value through profit or loss. Prior to January 1, 2018, financial assets were identified and classified as one of the following: measured at fair value through profit or loss, loans and receivables, or available-for-sale financial assets. Non-derivative financial assets that were not classified in any of the above categories were designated as available-for-sales financial assets. Financial liabilities continue to be classified as measured at fair value through profit or loss or at amortized cost, as there is no change in classification of financial liabilities under IFRS 9.

Financial assets and financial liabilities are presented on a net basis when the Company has a legally enforceable right to offset the recognized amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

### *At amortized cost*

Cash and cash equivalents, trade and other receivables, and other financial assets, except for derivative assets which are classified as financial assets at fair value through profit or loss, are classified as financial assets at amortized cost. These financial assets are recognized initially at fair value plus directly attributable transaction costs, if any. After initial recognition, they are measured at amortized cost when they are held for collection of cash flows, where those cash flows solely represent payments of principal and interest using the effective interest method less

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March 31, 2018

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any impairment as described in note 3(d). The effective interest method calculates the amortized cost of a financial asset and allocates the finance income over the term of the financial asset using an effective interest rate. The effective interest rate is the rate that discounts estimated future cash receipts through the expected life of the financial asset, or a shorter period when appropriate, to the gross carrying amount of the financial asset.

The Company's trade and other payables, debentures and borrowings, contributions from customers and developers and other liabilities, except for contingent consideration and derivative liabilities which are classified as financial liabilities at fair value through profit or loss, are classified as financial liabilities at amortized cost and recognized on the date at which the Company becomes a party to the contractual arrangement. Financial liabilities are derecognized when the contractual obligations are discharged, cancelled or expire. Financial liabilities are initially recognized at fair value including debenture discounts and premiums, plus directly attributable transaction costs, such as issue expenses, if any. Subsequently, these liabilities are measured at amortized cost using the effective interest rate method.

#### *At fair value through other comprehensive income*

Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows solely represent payments of principal and interest, are classified as financial assets at fair value through other comprehensive income. These financial assets are initially recognized at fair value plus directly attributable transaction costs. Subsequent to initial recognition, these financial assets are measured at fair value with unrealized gains and losses recognized in other comprehensive income, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses, which are recognized in net income. On de-recognition of the financial asset, the cumulative gain or loss previously recognized in other comprehensive income is reclassified to net income. Interest income from these financial assets is recognized as other income using the effective interest rate method.

#### *At fair value through profit or loss*

Financial instruments at fair value through profit or loss include instruments that are designated as financial instruments at fair value through profit or loss or those financial instruments that do not meet the criteria for classification under any other category.

Upon initial recognition, directly attributable transaction costs are recognized in net income as incurred. Changes in fair value of financial instruments measured at fair value through profit or loss are recognized in net income.

The Company's beneficial interest in the sinking fund with the City is classified as a financial asset at fair value through profit or loss under IFRS 9. Prior to January 1, 2018, the beneficial interest in the sinking fund with the City was classified as available-for-sale asset, which was re-designated at fair value through profit or loss on implementation of IFRS 9. Since there was no accumulated gain or loss in other comprehensive income relating to the beneficial interest in the sinking fund, re-designation of beneficial interest in the sinking fund did not have any impact on opening balance of retained earnings.

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Notes to the Condensed Consolidated Interim Financial Statements  
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March 31, 2018

The following table summarizes the classification and measurement for each class of the Company's financial assets and financial liabilities up to December 31, 2017 and subsequent to adoption of IFRS 9 effective January 1, 2018.

	Up to December 31, 2017	Effective January 1, 2018	Fair value hierarchy
<b>Measured at fair value</b>			
Derivative assets / liabilities	Fair value through profit or loss	Fair value through profit or loss	Level 1
Beneficial interest in sinking fund	Available for sale	Fair value through profit or loss	Level 1
Other liabilities			
Contingent consideration – designated	Fair value through profit or loss	Fair value through profit or loss	Level 3
<b>Measured at amortized cost</b>			
Cash and cash equivalents	Loans and receivables	Amortized cost	Level 1
Trade and other receivables excluding derivative assets	Loans and receivables	Amortized cost	Level 3
Other financial assets	Loans and receivables	Amortized cost	Level 2
Trade and other payables excluding derivative liabilities	Other financial liabilities	Amortized cost	Level 3
Debentures and borrowings	Other financial liabilities	Amortized cost	Level 2
Other liabilities			
Customer deposits	Other financial liabilities	Amortized cost	Level 3
Drainage transition cost compensation	Other financial liabilities	Amortized cost	Level 2

(d) Impairment of financial assets

The Company uses the “expected credit loss” model for calculating impairment and recognizes expected credit losses as a loss allowance for financial assets measured at amortized cost or at fair value through other comprehensive income. At each reporting date, the Company measures the loss allowance for financial assets, except for trade receivables without significant financing component, at an amount equal to the lifetime expected credit losses to determine if the credit risk on that financial asset has increased significantly since initial recognition. If the credit risk on a financial asset has not increased significantly since initial recognition, the Company measures the loss allowance for that financial asset at an amount equal to 12-month expected credit losses.

For trade receivables without significant financing component, the Company applies the simplified approach, which requires lifetime expected credit losses to be recognized on initial recognition. Trade and other receivables that are not assessed for impairment individually are assessed for impairment on a collective basis taking into consideration the unique risk factors associated with each customer group.

Prior to January 1, 2018, the Company was using objective evidence as the criteria to recognize impairment losses on financial assets. On implementation of IFRS 9 effective January 1, 2018, the Company changed the criteria for recognition of an impairment loss to utilize the expected credit loss model as described above, which resulted in a reduction in the allowance for doubtful accounts on trade receivables of \$1 million. This has been adjusted in opening balance of retained earnings.

(e) Standards and interpretations not yet applied

A number of new standards, amendments to standards and interpretations of standards have been issued by the IASB and the International Financial Reporting Interpretations Committee, the application of which is effective for periods beginning on or after January 1, 2019. Those which may be relevant to the Company and may impact the accounting policies of the Company are set out below. The Company does not plan to adopt these standards early.

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IFRS 16 - *Leases* (IFRS 16), which replaces IAS 17 – *Leases* (IAS 17), is effective for annual periods commencing on or after January 1, 2019. IFRS 16 combines the existing dual model of operating and finance leases under IAS 17 into a single lessee model. Under the new single lessee model, a lessee will recognize lease assets and lease liabilities on the statement of financial position initially measured at the present value of unavoidable lease payments. IFRS 16 will also cause expenses to be higher at the beginning and lower towards the end of a lease, even when payments are consistent throughout the term. Leases for duration of twelve months or less and leases of low value assets are exempted from recognition on the statement of financial position. Lessors will continue with a dual lease classification model and the classification will determine how and when a lessor will recognize lease revenue and what assets will be recorded.

The Company is currently reviewing the contracts that are identified as leases, or that could be classified as leases under IFRS 16, in order to evaluate the impact of adoption of IFRS 16 on the consolidated financial statements. Based on its preliminary assessment, the Company expects that there will be a material impact on its statements of consolidated financial position requiring the recognition of lease assets and lease obligations with respect to its leases for office space, which are currently classified as operating leases. The Company's analysis of these contracts is ongoing and the Company expects to report more detailed information, including quantitative impact, in future periods.

IFRIC 23 – *Uncertainty over Income Tax Treatments* is effective for annual periods commencing on or after January 1, 2019. The interpretation provides guidance on the recognition and measurement of current and deferred tax assets and liabilities under IAS 12 – *Income Taxes* when there is uncertainty over income tax treatments. The Company does not expect a material impact on initial application of the interpretation, however, the interpretation may impact the Company's recognition, measurement and disclosure of uncertain tax treatments in the future.

## 4. Revenue

Revenue disaggregated by major goods or services excluding intersegment revenue is as follows:

March 31, 2018	Water Services	Distribution & Transmission	Energy Services	U.S. Operations	Other	Consolidated
Energy and water sales	\$ 51	\$ -	\$ 82	\$ 39	\$ 2	\$ 174
Provision of services	95	106	5	15	3	224
Construction revenue	1	-	-	-	-	1
Other commercial revenue	2	-	-	-	-	2
	\$ 149	\$ 106	\$ 87	\$ 54	\$ 5	\$ 401

March 31, 2017	Water Services	Distribution & Transmission	Energy Services	U.S. Operations	Other	Consolidated
Energy and water sales	\$ 48	\$ -	\$ 204	\$ 31	\$ -	\$ 283
Provision of services	38	112	3	15	-	168
Construction revenue	2	-	-	-	-	2
Other commercial revenue	2	-	-	-	-	2
	\$ 90	\$ 112	\$ 207	\$ 46	\$ -	\$ 455

As explained in note 3, the Company implemented IFRS 15 using the modified retrospective approach and as such the balances for the comparative period have not been restated. Had the Company continued using the previous policy for recognition of revenue, revenue from energy and water sales for the period ended March 31, 2018 would have been higher by \$160 million and revenue from the provision of services would have been higher by \$14 million compared to the amounts presented within the condensed consolidated interim statements of comprehensive income. Total revenue for the period ended March 31, 2018 would have been higher by \$174 million.

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Revenue from contracts with customers expected to be recognized in future periods related to performance obligations that are unsatisfied or partially satisfied at the reporting date are as follows:

1. The Company has several commercial contracts which consist of multiple distinct performance obligations including operating and maintenance, renewal maintenance and long-term financing of the projects. These contracts primarily consist of operating and maintenance of water and wastewater facilities for various cities and towns and management of wastewater operations for various commercial customers. The remaining terms of these contracts range between two to 26 years with the final contract expiring in June 2044.
2. The Company has contracts for supply of water to a city and certain commercial customers in Texas, U.S. Under these contracts the customers have committed to take or pay for a contracted quantity of water. The terms of these contracts range between 20 to 43 years with the final contract expiring in March, 2061.
3. At March 31, 2018 the Company had \$3,305 million of deferred revenue recorded in the statements of financial position related to contributions received from customers and developers, and government grants. Revenue will be recognized in future periods related to this balance, as described in note 3(b), over a period of three to 94 years.
4. The Company has numerous contracts with customers for supply of each of electricity, natural gas and water as well as provision of sanitary and stormwater collection and wastewater treatment services. These contracts are perpetual with no agreed fixed term and can be terminated at any time either by customer or the Company. In case of termination of these contracts, the Company has the right to receive payment for the performance completed to the termination date.

## 5. Financial instruments

### Fair value

The carrying amounts of cash and cash equivalents, trade and other receivables, current portion of other financial assets, trade and other payables and certain other liabilities (including customer deposits) approximate their fair values due to the short-term nature of these financial instruments.

The carrying amounts and fair values of the Company's remaining financial assets and liabilities are as follows:

	March 31, 2018		December 31, 2017	
	Carrying amount	Fair value	Carrying amount	Fair value
Non-current portion of other financial assets <sup>1</sup>	\$ 90	\$ 101	\$ 90	\$ 99
Loans and borrowings				
Debentures and borrowings	2,565	2,881	2,960	3,326
Beneficial interest in sinking fund	(95)	(95)	(94)	(94)
Derivative liabilities (assets)	1	1	(1)	(1)
Other liabilities				
Contingent consideration	45	45	43	43
Drainage transition cost compensation	44	44	65	65

1 Excluding finance lease receivables of \$1 million (December 31, 2017 – \$1 million).

### Fair value hierarchy

The financial instruments of the Company that are recorded at fair value have been classified into levels using a fair value hierarchy, as described in note 3(c). A Level 1 valuation is determined by unadjusted quoted prices in active markets for identical assets or liabilities. A Level 2 valuation is based upon inputs other than quoted prices included in Level 1 that are observable for the instruments either directly or indirectly. A Level 3 valuation for the assets and liabilities are not based on observable market data.

# EPCOR UTILITIES INC.

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March 31, 2018

## *Other financial assets*

The fair values of the Company's other long-term loans and receivables are based on the estimated interest rates implicit in comparable loan arrangements plus an estimated credit spread based on the counterparty risks at March 31, 2018, and December 31, 2017.

## *Loans and borrowings*

The fair value of the Company's long-term public debt is based on the pricing sourced from market data as of March 31, 2018 and December 31, 2017. The fair value of the Company's remaining long-term loans and borrowings is based on determining a current yield for the Company's debt at March 31, 2018, and December 31, 2017. This yield is based on an estimated credit spread for the Company over the yields of long-term Government of Canada bonds for Canadian dollar loans and U.S. Treasury bonds for U.S. dollar loans that have similar maturities to the Company's debt. The estimated credit spread is based on the Company's indicative spread as published by independent financial institutions. The Company's long-term loans and borrowings (including the current portion) include City debentures which are partially offset by payments made by the Company into the sinking fund. The Company's beneficial interest in the sinking fund is a related party balance and has been recorded at fair value as it has been classified as a financial asset at fair value through profit or loss in accordance with the requirements of IFRS. Prior to implementation of IFRS 9, the beneficial interest in sinking fund was classified as an available-for-sale financial asset. The fair value of the beneficial interest in the sinking fund is based on quoted market values as determined by the City at or near the reporting date.

## *Derivative liabilities (assets)*

The fair value of the Company's financial electricity purchase contracts is determined based on exchange index prices in active markets and are based on the external readily observable market data such as forward electricity prices.

It is possible that the fair value amounts will differ from future outcomes and the impact of such variations could be material.

Derivative liabilities are presented within trade and other payables and derivative assets are presented within trade and other receivables in the condensed consolidated interim statements of financial position.

## *Contingent consideration*

The contingent consideration is payable in U.S. dollars and payment is mainly dependent on securing newly executed long-term contracts for the supply of water by EPCOR 130 Project Inc. and additional customer connections for natural gas by Hughes Natural Gas Inc., the timing of which is uncertain. The fair value of the Company's contingent consideration is determined based on the expected timing of securing new contracts and customer connections and the resulting cash flows are then discounted at risk adjusted discount rates. Any change in the timing of execution of new contracts, discount rate or foreign exchange rate can have material impact on the fair value of contingent consideration.

The change in the liability for contingent consideration is as follows:

	March 31, 2018	December 31, 2017
Balance, beginning of the year	\$ 43	\$ 36
Recognized on business acquisition	-	8
Unwinding of interest included in finance expenses	1	2
Foreign currency valuation adjustments	1	(3)
Balance, end of the period / year	\$ 45	\$ 43

## *Drainage transition cost compensation*

The transition cost compensation is payable in installments to the City to compensate for stranded costs related to the transfer of the sanitary and stormwater (Drainage) business. The carrying value of the Drainage transition cost compensation represents the present value of the liability, discounted using interest rates prevailing at the time of initial recognition of liability. The fair value of the Drainage transition cost compensation is determined based on the future cash outflows discounted at risk adjusted interest rates prevailing at March 31, 2018 and December 31, 2017, respectively.

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## 6. Segment disclosures

The Company operates in the following reportable business segments, which follow the organization, management and reporting structure within the Company.

### **Water Services**

Water Services is primarily involved in the treatment, transmission, distribution and sale of water, the collection and conveyance of sanitary and storm water and the treatment of wastewater within Edmonton and other communities throughout Western Canada. This segment's water and wastewater business includes the provision of design, build, finance, operating and maintenance services for municipal and industrial customers in Western Canada.

### **Distribution and Transmission**

Distribution and Transmission is involved in the transmission and distribution of electricity within Edmonton. This segment also provides commercial services including the construction and maintenance of street lighting, traffic signal and light rail transit electrical infrastructure for the City and for other municipal and commercial customers in Alberta.

### **Energy Services**

Energy Services is primarily involved in the provision of regulated tariff electricity service and default supply electricity services to residential, small commercial and agricultural customers in Alberta. This segment also provides competitive electricity and natural gas products under the Encor brand.

### **U.S. Operations**

U.S. operations are primarily involved in the treatment, transmission, distribution and sale of water, and the collection and treatment of wastewater within the Southwestern U.S. This segment also provides natural gas distribution and transmission services in Texas, U.S. All of the Company's operations conducted in the U.S. are included in this segment.

### **Other**

Other includes all of the remaining business segments of the Company which do not meet the criteria of a reportable business segment. Other primarily includes Canadian natural gas distribution business, financing income on the long-term receivable from Capital Power and the cost of the Company's net unallocated corporate office expenses. This segment also held the available-for-sale investment in Capital Power until January 2017.

During the third quarter of 2017, the Company reassessed its reportable business segments. As a result of reassessment of reportable business segments, the segment information for the comparative period has been revised to correspond with the new reportable business segments.



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March 31, 2018

Three months ended March 31, 2018

	Water Services	Distribution & Transmission	Energy Services	U.S. Operations	Other	Intersegment Elimination	Consolidated
External revenues and other income	\$ 149	\$ 106	\$ 87	\$ 54	\$ 7	\$ -	\$ 403
Inter-segment revenue	-	2	4	-	-	(6)	-
Total revenues and other income	149	108	91	54	7	(6)	403
Energy purchases and system access fees	-	-	64	3	2	-	69
Other raw materials and operating charges	19	9	-	9	1	(3)	35
Staff costs and employee benefits expenses	35	21	7	8	11	-	82
Depreciation and amortization	33	22	2	11	3	-	71
Franchise fees and property taxes	7	20	-	2	-	-	29
Other administrative expenses	7	4	5	3	6	(3)	22
Operating expenses	101	76	78	36	23	(6)	308
Operating income (loss) before corporate charges	48	32	13	18	(16)	-	95
Corporate income (charges)	(8)	(6)	(2)	(2)	18	-	-
Operating income	40	26	11	16	2	-	95
Finance recoveries (expenses)	(20)	(15)	(1)	(10)	14	-	(32)
Income tax recovery	-	-	-	1	1	-	2
Net income	\$ 20	\$ 11	\$ 10	\$ 7	\$ 17	\$ -	\$ 65
Capital additions	\$ 49	\$ 37	\$ -	\$ 13	\$ 2	\$ -	\$ 101

# EPCOR UTILITIES INC.

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March 31, 2018

Three months ended March 31, 2017 (revised)

	Water Services	Distribution & Transmission	Energy Services	U.S. Operations	Other	Intersegment Elimination	Consolidated
External revenues and other income	\$ 90	\$ 112	\$ 207	\$ 46	\$ 3	\$ -	\$ 458
Inter-segment revenue	-	47	3	-	-	(50)	-
Total revenues and other income	90	159	210	46	3	(50)	458
Energy purchases and system access fees	-	63	184	-	-	(46)	201
Other raw materials and operating charges	18	7	-	10	-	(2)	33
Staff costs and employee benefits expenses	23	19	7	7	11	-	67
Depreciation and amortization	15	19	1	10	3	-	48
Franchise fees and property taxes	5	19	-	2	-	-	26
Other administrative expenses	3	5	7	3	5	(2)	21
Operating expenses	64	132	199	32	19	(50)	396
Operating income (loss) before corporate charges	26	27	11	14	(16)	-	62
Corporate income (charges)	(6)	(7)	(2)	(2)	17	-	-
Operating income	20	20	9	12	1	-	62
Finance recoveries (expenses)	(15)	(14)	(1)	(10)	13	-	(27)
Fair value gain on available-for-sale investment in Capital Power reclassified from other comprehensive income	-	-	-	-	1	-	1
Income tax recovery (expense)	2	-	-	(1)	1	-	2
Net income	\$ 7	\$ 6	\$ 8	\$ 1	\$ 16	\$ -	\$ 38
Capital additions	\$ 16	\$ 64	\$ 1	\$ 16	\$ 1	\$ -	\$ 98

The Company's assets and liabilities by business segments at March 31, 2018 and December 31, 2017 are summarized as follows:

March 31, 2018

	Water Services	Distribution & Transmission	Energy Services	U.S. Operations	Other	Intersegment Elimination	Consolidated
Total assets	\$ 6,104	\$ 2,261	\$ 179	\$ 1,288	\$ 3,057	\$ (2,906)	\$ 9,983
Total liabilities	4,680	1,507	154	1,057	1,928	(2,906)	6,420

December 31, 2017

	Water Services	Distribution & Transmission	Energy Services	U.S. Operations	Other	Intersegment Elimination	Consolidated
Total assets	\$ 6,088	\$ 2,256	\$ 184	\$ 1,253	\$ 3,532	\$ (2,955)	\$ 10,358
Total liabilities	4,685	1,514	168	1,034	2,386	(2,955)	6,832

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March 31, 2018

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## Non-current assets

	March 31, 2018	December 31, 2017
Canada	\$ 8,299	\$ 8,238
U.S.	1,249	1,213
	<u>\$ 9,548</u>	<u>\$ 9,451</u>