

**EPCOR Utilities Inc.**  
**Interim Report**  
**March 31, 2008**

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**Management's Discussion and Analysis**

This management's discussion and analysis (MD&A), dated May 8, 2008, should be read in conjunction with the unaudited interim consolidated financial statements of EPCOR Utilities Inc. (hereinafter the Company, EPCOR, we, our or us) for the three months ended March 31, 2008 and 2007 and in conjunction with the audited consolidated financial statements and MD&A for the year ended December 31, 2007. In accordance with its terms of reference, the Audit Committee of the Company's Board of Directors reviews the contents of the MD&A and recommends its approval by the Board of Directors. The Board of Directors has approved this MD&A upon the recommendation of the Audit Committee.

**FORWARD-LOOKING STATEMENTS**

Certain information in this MD&A is forward-looking and related to anticipated financial performance, events and strategies. When used in this context, words such as "will", "anticipate", "believe", "plan", "intend", "target", "expect" or similar words suggest future outcomes. By their nature, such statements are subject to significant risks and uncertainties, which could cause EPCOR's actual results and experience to be materially different than the anticipated results. Such risks and uncertainties include, but are not limited to, operating performance, commodity prices and volumes, load settlement, regulatory and government decisions including changes to environmental and tax legislation, weather and economic conditions, competitive pressures, construction risks, availability and cost of financing, foreign exchange risks, availability of labour and management resources and the performance of partners, contractors and suppliers.

Readers are cautioned not to place undue reliance on forward-looking statements as actual results could differ materially from the plans, expectations, estimates or intentions expressed in the forward-looking statements. Except as required by law, EPCOR disclaims any intention and assumes no obligation to update any forward-looking statement even if new information becomes available, as a result of future events or for any other reason.

**OVERVIEW**

EPCOR's operating results were on track for the first quarter. Our power and water operations across the regions delivered good results on a combined basis which is illustrative of the benefit of diversified operations. The first of three back-to-back turnarounds at Genesee commenced in March. These turnarounds involve required maintenance and were scheduled this way primarily to accommodate the Alberta Electric System Operator's upgrade of the new high-voltage transmission lines in the Genesee Keephills area. The turnarounds are scheduled for completion by the end of the second quarter of 2008. Our commodity positions were well managed in the quarter and we were able to satisfy our

associated obligations. The first unit of the Clover Bar Energy Centre was commissioned in the quarter and construction of the remaining two units continues. The Keephills 3 power plant construction continues and we and our partner are monitoring progress closely with the continuing pressure on costs and schedule, endemic to the heated Alberta construction market. The E.L. Smith water plant expansion is approaching completion and will reach its commercial operation later this year. Despite the ongoing “credit crunch” in world-wide capital markets, we successfully raised \$200 million in a 10 year medium-term notes financing in the first quarter and in April we issued a further \$200 million of 10 year medium-term note debentures and \$200 million of 30 year medium-term note debentures. The proceeds from these financings will be used to repay short-term indebtedness, to fund the repayment of debentures maturing in June 2008, to fund a portion of the 2008 capital program and for general corporate purposes. On April 25, 2008 investors voted in favour of the proposed restructuring of non-bank sponsored asset-backed commercial paper (ABCP) which should allow for a better recovery of our investment and limit the ultimate losses that might have otherwise been incurred.

## **SIGNIFICANT EVENTS**

### **Sale of percentage interest in power syndicate agreement**

On January 15, 2008, we sold a 10% interest in the Battle River Power Syndicate Agreement (PSA) for cash proceeds of \$53 million resulting in a pre-tax gain of \$34 million. The associated income taxes were \$4 million of expense, and \$6 million of refundable taxes which were charged to retained earnings. This sale was pursuant to the purchase and sale agreement entered into in June 2006 whereby EPCOR will sell its Battle River Power Purchase Arrangement (PPA) and related interest in the Battle River PSA to ENMAX Corporation over a four-year period ending in January 2010. An initial interest of 55% was sold for cash proceeds of \$343 million on June 5, 2006 followed by the sale of a 10% interest on January 1, 2007 for cash proceeds of \$59 million. The after-tax gain on the sale in the current quarter was the same as the after-tax gain on sale in the first quarter of 2007.

### **\$200 million debt offering**

On January 31, 2008, the Company completed a \$200 million public offering in Canada of unsecured medium-term note debentures with a coupon rate of 5.80% and maturity date of January 31, 2018. Net proceeds from the offering were used to repay EPCOR’s short-term indebtedness and for general corporate purposes.

### **New turbine at Clover Bar Energy Centre**

During the quarter, the new 43-megawatt (MW) natural gas-fired turbine commenced operations at our Clover Bar Energy Centre. The unit is the first of three new turbines being installed at the site and the net capacity upon completion of all three units will be 243 MW. Installation of the remaining two 100-MW units is planned for completion by 2010.

These new high-efficiency units will use 85% less water and produce 70% less nitrogen oxides than the four turbines in the old Clover Bar plant. The former generating station was decommissioned in 2007.

As expected due to start-up costs and the short period of operation, the new unit did not generate a profit in March.

### **Asset-backed commercial paper**

At March 31, 2008, the Company held \$51 million (\$71 million original cost) in Canadian non-bank sponsored ABCP, all of which was purchased during the third quarter of 2007. The Company's ABCP is part of the broader \$35 billion ABCP market that has been disrupted by the significant lack of liquidity that emerged in August 2007 and as a result, all of the Company's ABCP matured with no payment of principal, accrued interest or roll over.

A Pan-Canadian Investors Committee (Investors Committee) comprised of a consortium representing banks, asset providers and major investors, is overseeing the proposed restructuring of the ABCP. In March 2008, the Investors Committee distributed to affected ABCP investors an information package and voting materials in respect of the restructuring. Under the proposed restructuring, the affected ABCP would be converted into term floating-rate notes (notes) maturing no earlier than the scheduled termination dates of the underlying assets. The restructuring documents and subsequent presentations and conference calls provided additional information and clarification on the proposed restructuring. The key new information as it relates to EPCOR is as follows:

- (i) EPCOR expects its breakdown of new notes under the proposed restructuring, based on EPCOR's original book value of the investments, to be as follows:

| <b>Pool</b> | <b>Series</b> | <b>Rating</b> | <b>Amount</b> |      |
|-------------|---------------|---------------|---------------|------|
|             |               |               | (\$ millions) |      |
| MAV2        | Class A-1     | AA            | \$ 48         | 67%  |
|             | Class A-2     | AA            | 9             | 13%  |
|             | Class B       | Unrated       | 2             | 2%   |
|             | Class C       | Unrated       | 1             | 2%   |
| MAV3        | IA Tracking   | Unrated       | 11            | 16%  |
|             |               |               | \$ 71         | 100% |

- (ii) The expected lives of the assets underlying the new notes that EPCOR expects to receive are longer than previously forecast. For the Master Asset Vehicle 2 (MAV2) pool notes (84% of the new notes EPCOR expects to receive), the underlying asset lives are anticipated to average nine years. Our previous expectation for these notes was seven years. The remaining notes are expected to come from Master Asset Vehicle 3 (MAV3) in the form of Ineligible Asset Tracking (IA Tracking) notes which represent 16% of the new notes EPCOR expects to receive. These notes are expected to amortize over the lives of the underlying assets which have a weighted average life of approximately 18 years. Under the proposed restructuring, in certain limited circumstances, the expected repayment dates could be longer than the expected asset lives.
- (iii) ABCP investors, including EPCOR, will be paid the accumulated accrued interest on their existing ABCP from the date of the standstill in August 2007 to the date of the restructuring.
- (iv) The costs of the restructuring are higher than originally expected, but not material to our valuation.

- (v) The note holder information included indicative valuation data on the various ABCP conduits which was used by the Investors Committee for allocating the existing notes among the classes and series of new notes. EPCOR considered this information in assessing its valuation.

On April 25, 2008, ABCP investors voted in favour of the proposed restructuring plan and it is expected to be completed in May 2008 assuming that the outcome or process is not successfully appealed or significantly altered by a ruling of the judge who will preside over a fairness hearing in respect of the restructuring.

EPCOR's ABCP is a financial instrument and is classified as held for trading and therefore is recorded at fair value. EPCOR's estimate of the fair value of its ABCP at March 31, 2008 was \$51 million compared with \$60 million at December 31, 2007. The estimated fair value decreased by \$9 million primarily due to lower interest rates, higher observed and estimated credit spreads than the yields of long-term Government of Canada bonds and longer expected note lives based on new information provided by the Investors Committee. EPCOR estimated the fair value using a probability-weighted discounted cash flow approach based on the assumed credit ratings and potential ratings actions on the applicable ABCP conduits under the proposed restructuring, observable interest rates and credit spreads for estimating future interest payments and applicable discount rates, the cost of margin call facilities, the cost of the proposed restructuring, estimated recovery periods based on the estimated lives of the underlying assets of the proposed restructuring conduits and ranges of recoverability based on publicly available default statistics for credit-rated entities.

The estimate of fair value of ABCP is subject to significant risks and uncertainties including the timing and amount of future cash payments, market liquidity, the quality and tenor of the underlying assets and instruments in the applicable conduits including the possibility of margin calls, and the future market for the restructured notes. Accordingly, the estimate of fair value of ABCP may change materially as events unfold and more information becomes available.

The Company continues to be in compliance with the financial covenants of its credit facilities and publicly issued debt and has sufficient credit facilities and cash flows from operations to satisfy its financial obligations as they come due. Based on current information, the Company does not expect there will be a material adverse impact on its business as a result of this current ABCP liquidity issue.

## CONSOLIDATED RESULTS OF OPERATIONS

### Net income

| (Unaudited, \$ millions)  |              |
|---|--------------|
| <b>Net income for the quarter ended March 31, 2007</b>  | <b>\$ 98</b> |
| Higher Alberta electricity margins  | 11           |
| Higher water rates  | 5            |
| Lower income from Power LP  | (4)          |
| Lower Genesee PPA availability incentive and capacity payment income  | (5)          |
| Maintenance expenses for Genesee 1 outage in 2008   | (8)          |
| Fair value reduction in ABCP  | (9)          |
| Impact of recording a net future income tax asset associated with the Energy Services reorganization on January 1, 2007 | (11)         |
| Higher administration expenses, excluding Power LP administration   | (12)         |
| Other   | 3            |
| Decrease in net income  | (30)         |
| <b>Net income for the quarter ended March 31, 2008</b>  | <b>\$ 68</b> |

Net income was \$68 million for the three months ended March 31, 2008, compared with \$98 million for the same period in 2007. The \$30 million decrease was due to the net impact of the following:

- Alberta electricity margins increased primarily due to increased length in the portfolio of financial contracts that settled at higher contract prices in the first quarter of 2008 compared with the same period in 2007. Alberta electricity margins from our retail Regulated Rate Tariff (RRT) customers were also higher due to a favourable variance between energy settlements and customer billings in the first quarter of 2008 compared with the same period in 2007.
- Water revenues, net of franchise fees, were higher primarily due to rate increases which became effective on April 1, 2007.
- Net income from EPCOR Power L.P. (Power LP) was lower primarily due to foreign exchange losses on the translation of United States (U.S.) debt in the first quarter of 2008, compared with gains in the first quarter of 2007. The U.S. dollar strengthened relative to the Canadian dollar in the first quarter of 2008 whereas it weakened in the same period in 2007. Unrealized losses were also recorded for changes in the fair value of forward contracts for U.S. dollars used to hedge U.S. dollar operating cash flows. These decreases were partly offset by higher unrealized gains in the fair value of the natural gas supply contracts for the Ontario plants as a result of higher forward natural gas prices in the first quarter of 2008 compared with the same period in the prior year.
- A net availability penalty was incurred in the first quarter of 2008 under the terms of the Genesee 1 and 2 PPA compared with availability incentive revenue recognized in the first quarter of 2007. The net penalty in 2008 was due to a major outage at Genesee 1. Capacity payment revenue under this PPA was also lower as a result of a lower return from a declining PPA rate-base and reduced tax recoveries related to lower federal income tax rates.

- Maintenance expenses for Genesee 1 were higher due to the major planned outage in the first quarter of 2008 whereas there were no outages in the first quarter of 2007.
- During the quarter the Company recognized a further reduction of \$9 million in the estimated fair value of ABCP as outlined under Significant Events.
- Administration expenses, excluding Power LP's administration, increased primarily due to a valuation adjustment to the Company's liability for its Long-Term Incentive Plan (LTIP) in the first quarter of the prior year. The LTIP is a notional stock option plan for senior management. The adjustment reflected a reduction in the estimated LTIP liability as a result of the formula-based valuation of the plan as at March 31, 2007. In the current quarter, costs for incentive compensation for all management employees were higher, and there were fewer staff vacancies compared with the same period in the prior year.
- On January 1, 2007, the Company reorganized two subsidiaries within the Energy Services segment that operate the regulated retail business. As part of the transactions, one of the subsidiaries, which was previously exempt from income taxes became subject to tax under the Income Tax Act. Upon becoming taxable, the subsidiary recognized future income tax assets of \$11 million and a corresponding reduction in income tax expense. There was no similar transaction in 2008.

## Revenues

| (Unaudited, \$ millions)   |               |
|--|---------------|
| <b>Revenues for the quarter ended March 31, 2007</b>               | <b>\$ 899</b> |
| Higher Alberta energy revenues                                     | 10            |
| Higher energy revenues from trading activities in the Western U.S. | 9             |
| Higher water revenues  | 6             |
| Lower Genesee PPA availability incentive and capacity payments     | (8)           |
| Unrealized fair value changes on derivative instruments            | (16)          |
| Lower Power LP revenues  | (22)          |
| Lower physical natural gas trading activities                      | (90)          |
| Commercial and other revenues                                      | 11            |
| Decrease in revenues   | (100)         |
| <b>Revenues for the quarter ended March 31, 2008</b>               | <b>\$ 799</b> |

Consolidated revenues for the three months ended March 31, 2008 were lower than for the same period in 2007 primarily due to the net impact of the following:

- Alberta energy revenues include higher electricity pricing for our RRT customers and increased revenues from the Alberta Power Pool due to higher prices.
- Increased energy trading revenues in the Western U.S. region reflected higher volumes.
- Unrealized fair value losses on derivative financial sales contracts that were not designated as hedges for accounting purposes were higher due to larger increases in the forward Alberta power prices in the first quarter of 2008 than in the first quarter of 2007.
- Revenues from Power LP were lower primarily due to unrealized fair value losses in the first quarter of 2008 on forward contracts for U.S. dollars used to hedge U.S. dollar

operating cash flows. Natural gas sales at the Castleton plant were also lower.

- Commercial services and other revenues were higher primarily due to new water and wastewater facility construction contracts with the City of Wetaskiwin and the Town of Taber.

### Capital spending and investment

| (Unaudited, \$ millions)      | 2008          | 2007         |
|-------------------------------|---------------|--------------|
| Three months ended March 31   |               |              |
| Generation                    | \$ 77         | \$ 43        |
| Distribution and Transmission | 21            | 12           |
| Energy Services               | 1             | 3            |
| Water Services                | 7             | 14           |
| Corporate – other             | 2             | 3            |
|                               | <b>\$ 108</b> | <b>\$ 75</b> |

Capital expenditures for property, plant and equipment were higher for the three months ended March 31, 2008 compared with the same period in 2007 primarily due to increased construction activity on the Keephills 3 and Clover Bar Energy Centre generation projects and on the Downtown Edmonton Supply and Substation (DESS) project in Distribution and Transmission.

Keephills 3 is a 495-MW supercritical coal-fired generation plant which is a joint development of EPCOR and TransAlta Corporation at TransAlta's Keephills site. Construction is expected to be completed by 2011.

The Clover Bar Energy Centre will be composed of three natural gas-fired peaking power generation units. The first unit was commissioned in the first quarter of 2008 and construction of the remaining two units will continue through 2010 as described under Significant Events.

In the first quarter of 2007, Distribution and Transmission commenced construction of the DESS project which consists of a new high-voltage transmission line, which will supply electricity to downtown Edmonton. The project is scheduled for completion in 2008.

Water Services' construction on the E.L. Smith water plant expansion continued in 2008. However, spending decreased compared with the first quarter of 2007 as the project is nearing completion in mid 2008.

## SEGMENT RESULTS

### Generation

| Three months ended March 31   | 2008         | 2007          |
|---|--------------|---------------|
| <b>Generation results</b> (including intersegment transactions)       |              |               |
| (Unaudited, \$ millions)  |              |               |
| Revenues  | \$ 221       | \$ 244        |
| Expenses  | 132          | 117           |
| <b>Operating income</b>   | <b>\$ 89</b> | <b>\$ 127</b> |
| <hr/>   |              |               |
| (Unaudited, \$ millions)  |              |               |
| <b>Operating income for the quarter ended March 31, 2007</b>          |              | <b>\$ 127</b> |
| Unrealized fair value changes in derivative instruments               |              | 4             |
| Foreign exchange  |              | (2)           |
| Lower Genesee PPA availability incentive and capacity payment revenue |              | (8)           |
| Increased maintenance expenses for Genesee 1 outage in 2008           |              | (11)          |
| Lower operating income from Power LP                                  |              | (18)          |
| Other   |              | (3)           |
| Decrease in operating income  |              | (38)          |
| <b>Operating income for the quarter ended March 31, 2008</b>          |              | <b>\$ 89</b>  |

Generation's operating income for the quarter ended March 31, 2008 decreased \$38 million from the same period in 2007 primarily due to the net impact of the following:

- Unrealized fair value changes on forward contracts for U.S. dollars entered into in anticipation of asset purchases related to the Clover Bar Energy Centre and Keephills 3 projects, increased operating income and decreased expenses by \$7 million due to a strengthening U.S. dollar relative to the Canadian dollar in the first quarter of 2008. This was partly offset by a decrease in the unrealized fair value of the Joffre contract-for-differences as a result of a decrease in the forward spark spread in the first quarter of 2008 compared with an increase in the forward spark spread in the first quarter of 2007. Spark spread represents the difference between power prices and the cost of natural gas required to produce electricity. If the price of power is higher than the cost of natural gas to produce electricity, the spark spread is favourable and vice versa.
- Net foreign exchange losses were recognized on the translation of U.S.-dollar-denominated assets and liabilities due to a strengthening U.S. dollar relative to the Canadian dollar in the first quarter of 2008.
- Power LP contributed \$64 million of operating income in first quarter of 2008 compared with \$82 million in the first quarter of 2007. Power LP's revenues decreased \$22 million primarily due to unrealized changes in the fair value of forward contracts for U.S. dollars used to hedge operating cash flow, and lower natural gas sales at the Castleton plant. Power LP's expenses decreased \$4 million primarily due to higher unrealized gains in the fair value of the natural gas supply contracts, partly offset by foreign exchange losses in the first quarter of 2008 compared with gains in the first quarter of 2007 on the translation of U.S. debt. The U.S. dollar strengthened relative to the Canadian dollar in the first quarter of 2008 and weakened in the same period in 2007.

## Distribution and Transmission

| Three months ended March 31  | 2008         | 2007         |
|--|--------------|--------------|
| <b>Distribution and Transmission results</b> (including intersegment transactions) |              |              |
| (Unaudited, \$ millions)   |              |              |
| Revenues   | \$ 59        | \$ 59        |
| Expenses   | 47           | 48           |
| <b>Operating income</b>  | <b>\$ 12</b> | <b>\$ 11</b> |

There were no material changes in Distribution and Transmission revenue, expenses and operating income, for the current quarter compared with the same period in the prior year.

## Energy Services

| Three months ended March 31  | 2008         | 2007        |
|--|--------------|-------------|
| <b>Energy Services results</b> (including intersegment transactions) |              |             |
| (Unaudited, \$ millions)   |              |             |
| Revenues   | \$ 528       | \$ 616      |
| Expenses   | 514          | 607         |
| <b>Operating income</b>  | <b>\$ 14</b> | <b>\$ 9</b> |

|  |              |
|--|--------------|
| (Unaudited, \$ millions)                                     |              |
| <b>Operating income for the quarter ended March 31, 2007</b> | <b>\$ 9</b>  |
| Higher Alberta electricity margins                           | 16           |
| Lower natural gas margins                                    | (2)          |
| Unrealized fair value changes in derivative instruments      | (5)          |
| Other  | (4)          |
| Increase in operating income                                 | 5            |
| <b>Operating income for the quarter ended March 31, 2008</b> | <b>\$ 14</b> |

Energy Services' operating income increased \$5 million for the three months ended March 31, 2008 compared with the corresponding period in 2007 due to the net impact of the following:

- Alberta electricity margins increased primarily due to increased length in the portfolio of financial contracts that settled at higher contract prices compared with the prior year.

The Alberta electricity margins were also impacted by a favourable variance between energy settlements and customer billings for the RRT business, compared with the prior year. Due to the imprecision in customer consumption data received from load settlement agents and the time lags inherent in the resettlement process, we use estimates for determining the amount of energy consumed but not yet billed. The variance is within an acceptable range for EPCOR and the portion relating to current year consumption could reverse with the receipt of future resettlement information.

The generation from our interests in the Battle River and Sundance PPAs was sold at higher prices to the Alberta Power Pool subsequent to the expiry of a long-term sales contract with a third party customer in the first quarter of 2008. The impact of this favourable pricing more than offset the impact of our reduced interest in the Battle River PSA following the sale on January 15, 2008.

- Energy Services' revenues and expenses, excluding unrealized fair value changes, decreased \$70 million and \$80 million, respectively. These decreases were primarily due to lower physical natural gas revenues and expenses which decreased \$90 million and \$88 million respectively. These decreases were partly offset by higher prices for electricity sales and purchases with the Alberta Power Pool and higher energy revenues, and purchases for trading activities in the Western U.S. due to higher volumes. Revenues from the RRT customers also increased due to higher pricing.
- The unrealized fair value losses in our financial electricity contracts were higher in the first quarter of 2008 due to the impact of a larger increase in forward Alberta power prices compared with the same period in 2007, on a net short position in both periods. These fair value changes lowered energy revenues by \$18 million and energy purchases by \$13 million. Fair value reductions on a net short position for financial contracts are not necessarily indicative of economic performance as EPCOR's overall position for both physical and financial contracts, and hedges was long and therefore benefited economically when power prices increased.

On April 30, 2008, the Alberta Utilities Commission released its decision on the Company's 2007 – 2009 Regulated Rate Tariff Application related to its RRT operations. The impact of the decision will not be known until management has performed a detailed review of the directives under the decision. The Company plans on completing the detailed review and recording any net income adjustment, if required, in the second quarter of 2008.

## Water Services

| Three months ended March 31   | 2008         | 2007        |
|---|--------------|-------------|
| <b>Water Services results</b> (including intersegment transactions) |              |             |
| (Unaudited, \$ millions)  |              |             |
| Revenues  | \$ 58        | \$ 43       |
| Expenses  | 47           | 35          |
| <b>Operating income</b>   | <b>\$ 11</b> | <b>\$ 8</b> |

Water Services' revenues from water sales were \$6 million higher in the three months ended March 31, 2008 compared with the same period in the prior year primarily due to increased rates effective April 1, 2007, as approved by the regulator, the City of Edmonton. Transportation and other commercial services revenues and expenses were both \$9 million higher in the first quarter of 2008 compared with the first quarter of 2007 primarily due to new commercial services construction projects for the City of Wetaskiwin and the Town of Taber.

## CONSOLIDATED BALANCE SHEETS

| Significant changes in consolidated assets               |                   |                      |                        |  |
|--|-------------------|----------------------|------------------------|--|
| (\$ millions)  | March 31,<br>2008 | December 31,<br>2007 | Increase<br>(decrease) | Explanation  |
| Cash and cash equivalents                                | \$ 103            | \$ 79                | \$ 24                  | Refer to liquidity and capital resources section.  |
| Accounts receivable (including income taxes recoverable) | 452               | 591                  | (139)                  | Reflects two months of Alberta wholesale electricity settlements and Genesee generation revenues in the December 31, 2007 balance compared with one month at March 31, 2008. Also reflects excess sinking fund earnings received from the City of Edmonton in the current quarter. |
| Derivative instruments assets (current)                  | 160               | 104                  | 56                     | Reflects increase in the fair value of natural gas supply contracts and unrealized fair value changes of power and natural gas derivative purchase and sales contracts, partly offset by a decrease in the fair value of foreign currency forward contracts.                       |
| Other current assets                                     | 72                | 74                   | (2)                    |  |
| Property, plant and equipment                            | 4,272             | 4,216                | 56                     | Reflects 2008 capital expenditures partly offset by depreciation and amortization expense.   |
| Power purchase arrangements (PPAs)                       | 646               | 679                  | (33)                   | Sale of 10% interest in Battle River PSA and ongoing amortization of remaining PPAs in 2008.   |
| Contract and customer rights and other intangible assets | 178               | 179                  | (1)                    |  |
| Derivative instruments assets (non-current)              | 136               | 116                  | 20                     | Reflects increase in the fair value of natural gas supply contracts partly offset by a decrease in the fair value of foreign currency forward contracts and changes in the fair value of power and natural gas derivative purchase and sales contracts.                            |
| Future income tax assets (non-current)                   | 115               | 103                  | 12                     | Reflects change in expected timing of the use of tax loss carryforward balances from current to long-term.   |
| Goodwill   | 185               | 185                  | -                      |  |
| Other assets   | 237               | 236                  | 1                      | Increase related to the long-term receivables associated with the Taber, Wetaskiwin and Chestermere projects partly offset by a reduction in fair value of ABCP.   |

| Significant changes in consolidated liabilities and shareholder's equity |                   |                      |                        |  |
|--|-------------------|----------------------|------------------------|--|
| (\$ millions)  | March 31,<br>2008 | December 31,<br>2007 | Increase<br>(decrease) | Explanation  |
| Short-term debt  | \$ 168            | \$ 138               | \$ 30                  | Reflects commercial paper issued during the quarter.   |
| Derivative instruments liabilities (current)                             | 143               | 136                  | 7                      |  |
| Accounts payable and accrued liabilities                                 | 472               | 615                  | (143)                  | Reflects two months of Alberta wholesale electricity settlements at December 31, 2007 compared with one month at March 31, 2008, lower commercial services payables and reduced payables for Generation and Water Services capital projects. |
| Other current liabilities  | 81                | 98                   | (17)                   | Reflects payment of income taxes related to the 2006 Battle River PPA gain, partly offset by increased current future income tax liabilities.  |
| Long-term debt (including current portion)                               | 2,182             | 2,139                | 43                     | Reflects medium-term note debentures issued in January, 2008, partly offset by ongoing payments to the City of Edmonton and repayment of debt issued under credit facilities.  |
| Derivative instruments liabilities (non-current)                         | 80                | 78                   | 2                      |  |
| Other non-current liabilities  | 126               | 125                  | 1                      |  |
| Future income tax liabilities (non-current)                              | 132               | 126                  | 6                      |  |
| Non-controlling interests  | 752               | 740                  | 12                     | Reflects non-controlling interests' share of Power LP income less distributions.   |
| Shareholder's equity   | 2,420             | 2,367                | 53                     | Reflects net income and other comprehensive income, partly offset by common share dividends and refundable income taxes.   |

## LIQUIDITY AND CAPITAL RESOURCES

| Cash inflows (outflows) |                             |        |                        |  |
|-------------------------|-----------------------------|--------|------------------------|--|
| (\$ millions)           | Three months ended March 31 |        | Increase<br>(decrease) | Explanation  |
|                         | 2008                        | 2007   |                        |  |
| Operating               | \$ 99                       | \$ 164 | \$ (65)                | Reflects changes in non-cash operating working capital due to the timing of receipts and payments, primarily the payment of income taxes payable related to the 2006 gain on sale of the Battle River PPA, reduced cash flow from the Battle River PPA and net losses realized on foreign currency forward contract settlements. |
| Investing               | (76)                        | (39)   | (37)                   | Reflects higher capital expenditures, primarily at the Keephills 3, Clover Bar Energy Centre and DESS projects.  |
| Financing               | 2                           | (96)   | 98                     | Reflects the issue of \$200 million of medium-term note debentures and \$30 million of commercial paper, partly offset by higher long-term debt repayments in the first quarter of 2008.   |

At March 31, 2008 the Company had letters of credit of \$248 million (December 31, 2007 - \$357 million) outstanding to meet the credit requirements of energy market participants, to meet conditions of certain debt and service agreements, and to satisfy legislated reclamation requirements.

### CONTRACTUAL OBLIGATIONS

In January 2008 the Company repaid its \$155 million of long-term debt outstanding under a bank credit facility with proceeds from short-term indebtedness. On January 31, 2008 the Company issued \$200 million of medium-term note debentures as described under Significant Events. The proceeds were used to pay down short-term indebtedness.

There have been no other material changes to the Company's purchase obligations, including payments for the next five years and thereafter, during the first quarter. For further information on these obligations, refer to the 2007 annual MD&A.

On April 15, 2008, the Company completed a \$375 million public offering of unsecured medium-term note debentures consisting of issues of \$200 million and \$175 million. On April 28, 2008 the Company completed an additional issue of \$25 million of medium-term note debentures. The \$200 million issue has a coupon rate of 5.80% and a maturity date of January 31, 2018. The \$175 million and \$25 million issues have a coupon rate of 6.65% and a maturity date of April 15, 2038. Net proceeds from these offerings will be used to repay EPCOR's commercial paper indebtedness, to fund the repayment of debentures maturing in June 2008, to fund a portion of the 2008 proposed capital program and for general corporate purposes.

## **CHANGES IN ACCOUNTING STANDARDS**

### **Accounting changes for 2008**

Commencing January 1, 2008, the Company adopted new accounting standards as issued by the Canadian Institute of Chartered Accountants (CICA) for Capital Disclosures, Financial Instruments – Disclosures and Presentation, and Inventories. The new accounting standards have been applied prospectively and the comparative financial statements have not been restated.

#### **Financial instruments – presentation and disclosures**

The new accounting standards establish requirements for the reporting and presentation of quantitative and qualitative information that is intended to provide users of the financial statements with additional insight into the Company's risks associated with financial instruments and how these risks are managed. These risks include credit, liquidity and market risks. The disclosures required under these new standards have been incorporated into the unaudited interim consolidated financial statements and are discussed in Note 5 – Fair Value and Classification of Non-derivative Financial Assets and Liabilities, Note 6 – Derivative Instruments and Hedge Accounting and Note 7 – Risk Management.

#### **Capital disclosures**

The new accounting standard requires qualitative information about the Company's objectives, policies and processes for managing capital and quantitative data related to the Company's capital, as discussed in Note 8 - Capital Management of the unaudited interim consolidated financial statements.

#### **Inventories**

The new accounting standard requires the Company's inventories to be measured at the lower of cost and net realizable value. Our adoption of the new standard did not have a material impact on the unaudited interim consolidated financial statements. The additional disclosures required under the new standard are included in Note 9 – Inventories of the unaudited interim consolidated financial statements.

### **Future accounting changes**

#### **Rate-regulated operations**

In December 2007, the CICA amended Handbook Sections 1100 – Generally Accepted Accounting Principles and 3465 – Income Taxes, and made consequential amendments to Accounting Guideline 19 – Disclosures by Entities Subject to Rate Regulation. The amendments removed the temporary exemption from the requirement to apply Section 1100 to the recognition and measurement of assets and liabilities arising from rate regulation. They also require rate-regulated enterprises to recognize future income taxes separate from the regulatory asset or liability for the future recovery from or refund to customers for those income taxes. We will assess our accounting for rate-regulated operations in relation to these amendments but do not expect them to be material. These amendments are effective January 1, 2009 and will be adopted by the Company as of that date.

### **Goodwill and intangible assets**

In February 2008, the CICA issued Handbook Section 3064 – Goodwill and Intangible Assets and consequential amendments to Section 1000 – Financial Statement Concepts. The new section establishes standards for the recognition, measurement and disclosure of goodwill and intangible assets. The provisions relating to the definition and initial recognition of intangible assets, including internally generated intangible assets, are equivalent to the corresponding provisions in International Financial Reporting Standards (IFRS). We will review our capitalization policies and practices for compliance with the new standard, which will determine the impact of the amendments to the financial statements. These amendments are effective January 1, 2009 and will be adopted by the Company as of that date.

### **International financial reporting standards**

In February 2008, the CICA confirmed that Canadian reporting issuers will be required to report under IFRS effective January 1, 2011, including comparative figures for the prior year. In April 2008, the CICA released an exposure draft of the coming standards. We have developed a high level IFRS implementation plan, and an assessment of the impact of the accounting standard differences to the financial statements is currently in progress. Based on our analysis to date, the most significant differences for EPCOR are anticipated to be related to property, plant and equipment, joint arrangements, business combinations, emission credits, asset retirement obligations and financial statement disclosure. We also expect to make changes to certain processes and systems before 2010 to ensure transactions are recorded in accordance with IFRS for comparative reporting purposes on the required implementation date.

## **CRITICAL ACCOUNTING ESTIMATES**

In preparing the consolidated financial statements, management necessarily made estimates in determining transaction amounts and financial statement balances. The following are the items for which significant estimates were made in the consolidated financial statements: electricity revenues, costs and unbilled consumption, fair values, allowance for doubtful accounts, useful lives of assets, income taxes and PPA availability incentives. For further information on the Company's accounting estimates, refer to the 2007 annual MD&A.

## **RISK MANAGEMENT**

This section should be read in conjunction with the Risk Management section of the most recent annual MD&A. EPCOR faces a number of risks including electricity price and volume risk, natural gas price and volume risk, operational risk, government and regulatory risk, supply risk of acquired PPAs, credit risk, environmental risk, project risk, availability of people risk, weather risk, foreign exchange risk, conflicts of interest risk, and general economic conditions and business environment risks. The Company employs active programs to manage these risks.

As part of ongoing risk management practices, the Company reviews current and proposed transactions to consider their impact on the risk profile of the Company. There have been no material changes to the risk profile or risk management strategies of EPCOR as described in the annual MD&A for 2007.

## INTERNAL CONTROLS OVER FINANCIAL REPORTING

During the quarter, the Company implemented a new Human Resources Information System which covers several aspects of human resource management including payroll. The system and related control framework are appropriately designed; however management is still working through post implementation issues typical of a new application system. There were no other changes in the Company's internal controls over financial reporting during the interim period ended March 31, 2008 that have materially affected, or are reasonably likely to materially affect the Company's internal control over financial reporting.

## OUTLOOK

Excluding the gain on sale of the interest in the Battle River PSA and the impact of fair value changes, earnings are expected to be slightly lower for the next three quarters than the first quarter. This is partly due to higher business development activity in water and in environmentally responsible power initiatives. In addition, the maintenance outages at Genesee 2 and 3 are scheduled for the second quarter and availability incentive income for Genesee 1 and 2 will likely be unfavourable due to the outages.

## QUARTERLY RESULTS

| Quarter ended      | Revenues | Net income from continuing operations | Net income (loss) from discontinued operations | Net income |
|--------------------|----------|---------------------------------------|--|------------|
|                    |          | (Unaudited, \$ millions)              |  |            |
| March 31, 2008     | \$ 799   | \$ 68                                 | \$ -   | \$ 68      |
| December 31, 2007  | 969      | 59                                    | -  | 59         |
| September 30, 2007 | 930      | 67                                    | -  | 67         |
| June 30, 2007      | 865      | 53                                    | -  | 53         |
| March 31, 2007     | 899      | 98                                    | -  | 98         |
| December 31, 2006  | 728      | 16                                    | 1  | 17         |
| September 30, 2006 | 702      | 47                                    | 9  | 56         |
| June 30, 2006      | 689      | 383                                   | -  | 383        |

Events for 2007 and 2006 quarters that have significantly impacted net income from continuing operations, net income and the comparability between quarters are:

- December 31, 2007 fourth quarter results included unrealized fair value gains on derivative financial instruments in our Alberta merchant and wholesale portfolio which were not designated as hedges for accounting purposes, and unrealized fair value gains on Power LP's natural gas supply contracts. These gains were partly offset by an income tax expense for the impact of future tax rate reductions which were substantively enacted in December 2007.
- September 30, 2007 third quarter results included higher Alberta electricity margins due to favourable settlements on financial sales as a result of higher contract prices and lower Alberta power prices. In addition, the results included favourable unrealized fair value changes in financial and non-financial derivative instruments, which were not designated

as hedges for accounting purposes, in Alberta merchant and wholesale positions due to lower forward power prices combined with a net short position.

- June 30, 2007 second quarter results included unrealized fair value decreases in derivative financial instruments which were not designated as hedges for accounting purposes, resulting from increasing forward market prices. In addition, income from Power LP included unrealized fair value decreases for the natural gas supply contracts resulting from decreasing forward natural gas prices and contract price changes for the Tunis plant.
- March 31, 2007 first quarter results included a \$30 million gain from the sale of a 10% interest in the Battle River PSA, an \$11 million reduction of future income tax expense resulting from a reorganization of two subsidiaries within the Energy Services segment, and income from Power LP due to favourable fair value changes in the natural gas supply contracts for its Ontario generation plants which were required under the implementation of the new accounting standard for financial instruments effective January 1, 2007. These gains were partly offset by unrealized fair value decreases in derivative financial instruments resulting from a combination of increasing volumes of financial sales contracts not qualifying for hedge accounting and increasing Alberta forward electricity prices.
- December 31, 2006 fourth quarter results included unrealized fair value decreases in derivative financial instruments which were not designated as hedges for accounting purposes, resulting from increasing forward market prices. In addition, income from Power LP included unrealized foreign exchange losses on the translation of U.S. debt. These events were partly offset by increased generation from a short-term tolling arrangement with Calpine Power Income Fund, higher generation incentive income and realized gains on foreign currency forward contracts.
- September 30, 2006 third quarter results included an increase in net income from discontinued operations of \$10 million for the reduction of the Clover Bar asset retirement obligation offset by reduced Alberta electricity margins from the Battle River and Sundance PPAs resulting from the sale of partial interests in these agreements in the second quarter of 2006.
- June 30, 2006 second quarter results included the sale of a 55% interest in the Battle River PSA and related transactions which contributed \$327 million to net income. The regulatory decisions for the 2005/2006 distribution and transmission tariffs and the RRT non-energy charge were received in the second quarter of 2006 resulting in a \$10 million increase in net income. Future income tax assets and liabilities were adjusted to reflect the corporate income tax rate reductions that were enacted by the governments of Alberta and Canada in the quarter. These tax adjustments reduced net income by \$16 million.

### **Additional information**

Additional information relating to EPCOR is available on SEDAR at [www.sedar.com](http://www.sedar.com).

**EPCOR UTILITIES INC.**  
**Consolidated Statements of Income**  
(Unaudited, in millions of dollars)

|   | Three months ended<br>March 31, |        |
|---|---------------------------------|--------|
|   | 2008                            | 2007   |
| <b>Revenues</b>   | \$ 799                          | \$ 899 |
| <b>Operating expenses (income):</b>                             |                                 |        |
| Energy purchases  | 441                             | 539    |
| Fuel  | 2                               | 26     |
| Operations, maintenance and administration                      | 139                             | 102    |
| Franchise fee, property taxes and other taxes                   | 18                              | 16     |
| Depreciation, amortization and asset retirement accretion       | 64                              | 63     |
| Foreign exchange loss (gain)                                    | 10                              | (3)    |
| Gain on sale of power syndicate agreement (note 10)             | (34)                            | (34)   |
| Net financing expenses (note 12)                                | 47                              | 41     |
|   | 687                             | 750    |
| <b>Income before income taxes and non-controlling interests</b> | 112                             | 149    |
| Income taxes (reductions)                                       | 6                               | (1)    |
| <b>Income before non-controlling interests</b>                  | 106                             | 150    |
| Non-controlling interests (note 11)                             | 38                              | 52     |
| <b>Net income</b>   | \$ 68                           | \$ 98  |

See accompanying notes to consolidated financial statements.

**EPCOR UTILITIES INC.**  
**Consolidated Balance Sheets**  
(Unaudited, in millions of dollars)

|  | March 31, 2008 | December 31, 2007 |
|--|----------------|-------------------|
| <b>Assets</b>  |                |                   |
| Current assets:  |                |                   |
| Cash and cash equivalents                                | \$ 103         | \$ 79             |
| Accounts receivable                                      | 441            | 581               |
| Income taxes recoverable                                 | 11             | 10                |
| Inventories (note 9)                                     | 59             | 62                |
| Prepaid expenses   | 10             | 9                 |
| Derivative instruments assets (note 6)                   | 160            | 104               |
| Future income tax assets                                 | 3              | 3                 |
|  | 787            | 848               |
| Property, plant and equipment                            | 4,272          | 4,216             |
| Power purchase arrangements                              | 646            | 679               |
| Contract and customer rights and other intangible assets | 178            | 179               |
| Derivative instruments assets (note 6)                   | 136            | 116               |
| Future income tax assets                                 | 115            | 103               |
| Goodwill   | 185            | 185               |
| Other assets   | 237            | 236               |
|  | \$ 6,556       | \$ 6,562          |
| <b>Liabilities and Shareholder's Equity</b>              |                |                   |
| Current liabilities:                                     |                |                   |
| Short-term debt  | \$ 168         | \$ 138            |
| Accounts payable and accrued liabilities                 | 472            | 615               |
| Income taxes payable                                     | 11             | 44                |
| Derivative instruments liabilities (note 6)              | 143            | 136               |
| Other current liabilities                                | 18             | 15                |
| Future income tax liabilities                            | 52             | 39                |
| Current portion of long-term debt                        | 231            | 388               |
|  | 1,095          | 1,375             |
| Long-term debt   | 1,951          | 1,751             |
| Derivative instruments liabilities (note 6)              | 80             | 78                |
| Other non-current liabilities                            | 126            | 125               |
| Future income tax liabilities                            | 132            | 126               |
|  | 3,384          | 3,455             |
| Non-controlling interests (note 11)                      | 752            | 740               |
| Shareholder's equity                                     | 2,420          | 2,367             |
| Subsequent events (note 15)                              |                |                   |
|  | \$ 6,556       | \$ 6,562          |

See accompanying notes to consolidated financial statements.

**EPCOR UTILITIES INC.**  
**Consolidated Statements of Changes in Shareholder's Equity**  
(Unaudited, in millions of dollars)

|  | Three months ended<br>March 31, |                 |
|--|---------------------------------|-----------------|
|  | 2008                            | 2007            |
| <b>Retained earnings</b>                           |                                 |                 |
| Balance at beginning of period                     | \$ 2,430                        | \$ 2,245        |
| Adjustment for changes in accounting policies      | -                               | 12              |
| Net income   | 68                              | 98              |
| Common share dividends paid                        | (32)                            | (32)            |
| Refundable taxes (note 10)                         | (6)                             | (7)             |
| Balance at end of period                           | 2,460                           | 2,316           |
| <b>Accumulated other comprehensive loss</b>        |                                 |                 |
| Balance at beginning of period                     | (63)                            | (2)             |
| Adjustment for changes in accounting policies      | -                               | (41)            |
| Other comprehensive income (loss)                  | 23                              | (23)            |
| Balance at end of period                           | (40)                            | (66)            |
| <b>Total shareholder's equity at end of period</b> | <b>\$ 2,420</b>                 | <b>\$ 2,250</b> |

See accompanying notes to consolidated financial statements.

**EPCOR UTILITIES INC.**  
**Consolidated Statements of Comprehensive Income**  
(Unaudited, in millions of dollars)

|  | Three months ended<br>March 31, |       |
|--|---------------------------------|-------|
|  | 2008                            | 2007  |
| <b>Net income</b>  | \$ 68                           | \$ 98 |
| <b>Other comprehensive income (loss), net of income taxes:</b>   |                                 |       |
| Unrealized gains (losses) on derivative instruments designated as cash flow hedges <sup>(1)</sup>                | 7                               | (33)  |
| Reclassification of losses on derivative instruments designated as cash flow hedges to net income <sup>(2)</sup> | 16                              | 10    |
|  | 23                              | (23)  |
| <b>Comprehensive income</b>  | \$ 91                           | \$ 75 |

(1) For the periods ended March 31, 2008 and March 31, 2007, net of income tax expenses of \$3 million and income tax recoveries of \$15 million respectively.

(2) For the periods ended March 31, 2008 and March 31, 2007, net of income tax expense of \$7 million and \$4 million respectively.

See accompanying notes to consolidated financial statements.

**EPCOR UTILITIES INC.**  
**Consolidated Statements of Cash Flows**  
(Unaudited, in millions of dollars)

|   | Three months ended March 31, |        |
|---|------------------------------|--------|
|   | 2008                         | 2007   |
| <b>Operating activities:</b>  |                              |        |
| Net income  | \$ 68                        | \$ 98  |
| Adjustments to reconcile net income to funds from operating activities: |                              |        |
| Depreciation, amortization, and asset retirement accretion              | 64                           | 63     |
| Gain on sale of power syndicate agreement (note 10)                     | (34)                         | (34)   |
| Non-controlling interests in EPCOR Power L.P. (note 11)                 | 36                           | 49     |
| Fair value changes on derivative instruments                            | (34)                         | (20)   |
| Unrealized foreign exchange losses (gains)                              | 14                           | (6)    |
| Other   | 3                            | 2      |
| Future income taxes   | 8                            | (9)    |
|   | 125                          | 143    |
| Change in non-cash operating working capital                            | (26)                         | 21     |
|   | 99                           | 164    |
| <b>Investing activities:</b>  |                              |        |
| Property, plant, equipment and other assets                             | (108)                        | (75)   |
| Change in non-cash working capital                                      | (23)                         | (10)   |
| Proceeds on sale of power syndicate agreement (note 10)                 | 53                           | 59     |
| Other   | 2                            | (13)   |
|   | (76)                         | (39)   |
| <b>Financing activities:</b>  |                              |        |
| Net proceeds from issue of short-term debt                              | 30                           | -      |
| Proceeds from issue of long-term debt                                   | 200                          | -      |
| Repayment of long-term debt   | (171)                        | (42)   |
| Distributions to non-controlling interests (note 11)                    | (24)                         | (22)   |
| Common share dividends paid   | (32)                         | (32)   |
| Other   | (1)                          | -      |
|   | 2                            | (96)   |
| Foreign exchange loss on cash held in a foreign currency                | (1)                          | -      |
|   | 24                           | 29     |
| <b>Increase in cash and cash equivalents</b>                            |                              |        |
| Cash and cash equivalents, beginning of period                          | 79                           | 260    |
|   | \$ 103                       | \$ 289 |
| <b>Supplementary cash flow information:</b>                             |                              |        |
| Interest paid net of interest received                                  | \$ 28                        | \$ 31  |
| Income taxes paid net of income taxes recovered                         | 51                           | 18     |

See accompanying notes to consolidated financial statements.

**EPCOR UTILITIES INC.**  
**Notes to the Interim Consolidated Financial Statements**  
**March 31, 2008**  
(Unaudited, in millions of dollars)

**1. Basis of presentation:**

These unaudited interim consolidated financial statements of EPCOR Utilities Inc. (the Company or EPCOR) have been prepared in accordance with Canadian generally accepted accounting principles (GAAP) for interim financial statements and do not include all of the disclosures normally found in the Company's annual consolidated financial statements. These unaudited interim consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2007.

These financial statements have been prepared following the same accounting policies and methods as those used in preparing the most recent annual financial statements except for the changes in accounting policies as described in note 4.

**2. Nature of operations:**

Interim results will fluctuate due to plant maintenance schedules, the seasonal demands for electricity and water, changes in energy prices and the timing and recognition of regulatory decisions. Consequently, interim results are not necessarily indicative of annual results.

**3. Measurement uncertainty:**

In accordance with Canadian GAAP, the Company uses estimates in preparing its consolidated financial statements. Interim consolidated financial statements necessarily employ a greater use of estimates than the annual consolidated financial statements.

**4. Changes in significant accounting policies:**

Commencing January 1, 2008, the Company adopted new accounting standards as issued by the Canadian Institute of Chartered Accountants (CICA) for Capital Disclosures, Financial Instruments – Disclosures and Presentation and Inventories. The new accounting standards have been applied prospectively and the comparative financial statements have not been restated.

**Financial instruments – disclosures and presentation**

The new standards establish requirements for the reporting and presentation of quantitative and qualitative information that is intended to provide users of the financial statements with additional insight into the Company's risks associated with financial instruments and how these risks are managed. These risks include credit, liquidity and market risks. The disclosures required under these new standards have been incorporated into these interim consolidated financial statements and discussed in note 5 – Fair value and classification of non-derivative financial assets and liabilities, note 6 – Derivative instruments and hedge accounting and note 7 – Risk management.

**EPCOR UTILITIES INC.**  
**Notes to the Interim Consolidated Financial Statements**  
**March 31, 2008**  
(Unaudited, in millions of dollars)

**4. Changes in significant accounting policies, continued:**

**Capital disclosures**

The new standard requires qualitative information about the Company's objectives, policies and processes for managing capital and quantitative data related to the Company's capital, as discussed in note 8 – Capital management.

**Inventories**

The new standard requires the Company's inventories to be measured at the lower of cost and net realizable value. The Company's adoption of the standard did not have a material impact on these interim consolidated financial statements. The additional disclosures required under the new standard are provided in note 9.

**Future accounting changes**

In December 2007, the CICA amended Handbook Sections 1100 - Generally Accepted Accounting Principles and 3465 - Income Taxes, and made consequential amendments to Accounting Guideline 19 - Disclosures by Entities Subject to Rate Regulation. The amendments removed the temporary exemption from the requirement to apply Section 1100 to the recognition and measurement of assets and liabilities arising from rate regulation. They also require rate-regulated enterprises to recognize future income taxes separate from the regulatory asset or liability for the future recovery from or refund to customers for those income taxes. The Company will assess its accounting for rate-regulated operations in relation to these amendments but does not expect the impact to be material. These amendments are effective January 1, 2009, and will be adopted by the Company as of that date.

In February 2008, the CICA issued Handbook Section 3064 – Goodwill and Intangible Assets and consequential amendments to Section 1000 – Financial Statement Concepts. The new section establishes standards for the recognition, measurement and disclosure of goodwill and intangible assets. The provisions relating to the definition and initial recognition of intangible assets, including internally generated intangible assets, are equivalent to the corresponding provisions in International Financial Reporting Standards (IFRS). The Company will review its capitalization policies and practices for compliance with the new standard which will determine the impact of the amendments to its financial statements. These amendments are effective January 1, 2009, and will be adopted by the Company as of that date.

**EPCOR UTILITIES INC.**  
**Notes to the Interim Consolidated Financial Statements**  
**March 31, 2008**  
(Unaudited, in millions of dollars)

**4. Changes in significant accounting policies, continued:**

**Future accounting changes, continued**

The CICA has announced that Canadian reporting issuers will need to begin reporting under IFRS, including comparative figures, by the first quarter of 2011. The Company is currently assessing the impact of the differences in accounting standards on the Company's future financial reporting requirements.

**5. Fair value and classification of non-derivative financial assets and liabilities:**

The Company classifies its cash and cash equivalents and current and non-current derivative instruments assets and liabilities as held for trading and measures them at fair value. Accounts receivable are classified as loans and receivables; short-term debt, accounts payable and accrued liabilities, and other current liabilities are classified as other financial liabilities; all of which are measured at amortized cost and their fair values are not materially different from their carrying amounts due to their short-term nature. The Company's beneficial interest in the Sinking Fund related to The City of Edmonton debentures is classified as available for sale.

The classification, carrying amount and fair value of the Company's other financial instruments at March 31, 2008 and December 31, 2007 are summarized as follows:

| Financial asset or liability   | Classification              | March 31, 2008  |            | December 31, 2007 |            |
|--|-----------------------------|-----------------|------------|-------------------|------------|
|  |                             | Carrying amount | Fair value | Carrying amount   | Fair value |
| <b>Other assets</b>  |                             |                 |            |                   |            |
| Non-bank sponsored   |                             |                 |            |                   |            |
| asset-backed commercial paper (ABCP)   | Held for trading            | \$ 51           | \$ 51      | \$ 60             | \$ 60      |
| Investment in preferred shares of Primary Energy Recycling Holdings LLC (PERH) |                             |                 |            |                   |            |
|  | Available for sale          | 15              | 15         | 15                | 15         |
| Loans and other long-term  |                             |                 |            |                   |            |
| receivables  | Loans and receivables       | 78              | 77         | 70                | 70         |
| Net investment in lease  | Loans and receivables       | 29              | 28         | 29                | 28         |
| Portfolio investments  | Available for sale          | 13              | 17         | 13                | 16         |
| <b>Long-term debt (including current portion)</b>                              |                             |                 |            |                   |            |
|  | Other financial liabilities | 2,182           | 2,271      | 2,139             | 2,226      |

**EPCOR UTILITIES INC.**  
**Notes to the Interim Consolidated Financial Statements**  
**March 31, 2008**  
(Unaudited, in millions of dollars)

**5. Fair value and classification of non-derivative financial assets and liabilities, continued:**

*Non-bank sponsored asset-backed commercial paper*

There are no observable market prices for ABCP as at the balance sheet date. Accordingly, EPCOR has estimated the fair value using a probability-weighted discounted cash flow approach based on the assumed credit ratings and potential ratings actions on the applicable ABCP conduits under the proposed restructuring, observable interest rates and credit spreads for estimating future interest payments and applicable discount rates, the cost of margin call facilities, the cost of the proposed restructuring, estimated recovery periods based on the estimated lives of the underlying assets of the proposed restructuring conduits and ranges of recoverability based on publicly available default statistics for credit-rated entities.

The estimated fair value of ABCP decreased by \$9 million primarily due to lower interest rates, higher observed and estimated credit spreads over the yields of long-term Government of Canada bonds and longer expected note lives based on new information provided by the Pan-Canadian Investors Committee (Investors Committee) for Canadian non-bank sponsored ABCP. The reduction in fair value is recorded as an unrealized loss in net income in the current quarter.

The estimate of fair value of ABCP is subject to significant risks and uncertainties including the timing and amount of future cash payments, market liquidity, the quality and tenor of the underlying assets and instruments in the applicable conduits including the possibility of margin calls, and the future market for the restructured notes. Accordingly, the estimate of fair value of ABCP may change materially as events unfold and more information becomes available. As the estimate of fair value of ABCP is not solely based on available observable market data, changing one or more of the assumptions to other reasonably possible alternative assumptions could change the fair value and correspondingly, net income. The sensitivity of the estimated fair value to changes in key valuation assumptions, holding all other assumptions constant, is as follows:

| Assumption  | Change            | Impact on estimated fair value and net income |
|---|-------------------|---|
| Amortization term   | +/- 1 year        | -/+ \$1                                       |
| Interest rate on floating rate notes or cost of margin call facilities      | +/- 1.00%         | +/- \$4                                       |
| Credit ratings downgrade (increase in loss probability and losses realized) | 3 notch downgrade | - \$3 to -\$5                                 |

**EPCOR UTILITIES INC.**  
**Notes to the Interim Consolidated Financial Statements**  
**March 31, 2008**  
(Unaudited, in millions of dollars)

**5. Fair value and classification of non-derivative financial assets and liabilities, continued:**

*Non-bank sponsored asset-backed commercial paper, continued*

The Investors Committee, comprised of a consortium representing banks, asset providers and major investors, is overseeing the proposed restructuring of the ABCP. In March 2008, the Investors Committee distributed to affected ABCP investors an information package and voting materials in respect of the restructuring. Under the proposed restructuring, the affected ABCP would be converted into term floating-rate notes (notes) maturing no earlier than the scheduled termination dates of the underlying assets. The restructuring documents and subsequent presentations and conference calls provided additional information and clarification on the proposed restructuring. The key new information as it relates to EPCOR is as follows;

- (i) EPCOR expects its breakdown of new notes under the proposed restructuring, based on EPCOR's original book value of the investments, to be as follows:

| Pool | Series      | Rating  | Amount |      |
|------|-------------|---------|--------|------|
| MAV2 | Class A-1   | AA      | \$ 48  | 67%  |
|      | Class A-2   | AA      | 9      | 13%  |
|      | Class B     | Unrated | 2      | 2%   |
|      | Class C     | Unrated | 1      | 2%   |
| MAV3 | IA Tracking | Unrated | 11     | 16%  |
|      |             |         | \$ 71  | 100% |

- (ii) The expected lives of the assets underlying the new notes that EPCOR expects to receive are longer than previously forecast. For the Master Asset Vehicle 2 (MAV2) pool notes (84% of the new notes EPCOR expects to receive), the underlying asset lives are anticipated to average nine years. Our previous expectation for these notes was seven years. The remaining notes are expected to come from Master Asset Vehicle 3 (MAV3) in the form of Ineligible Asset Tracking (IA Tracking) notes which represent 16% of the new notes EPCOR expects to receive. These notes are expected to amortize over the lives of the underlying assets which have a weighted average life of approximately 18 years. Under the proposed restructuring, in certain limited circumstances, the expected repayment dates could be longer than the expected asset lives.
- (iii) ABCP investors, including EPCOR, expect to be paid the accumulated accrued interest, net of any restructuring fees, collateral requirements and other costs, on their existing ABCP from the date of the standstill in August 2007 to the date of the restructuring.
- (iv) The costs of the restructuring are higher than originally expected, but not material to our valuation.

**EPCOR UTILITIES INC.**  
**Notes to the Interim Consolidated Financial Statements**  
**March 31, 2008**  
(Unaudited, in millions of dollars)

**5. Fair value and classification of non-derivative financial assets and liabilities, continued:**

*Non-bank sponsored asset-backed commercial paper, continued*

- (v) The note holder information included indicative valuation data on the various ABCP conduits which was used by the Investors Committee for allocating the existing notes among the classes and series of new notes. EPCOR considered this information in assessing its valuation.

On April 25, 2008, ABCP investors voted in favour of the proposed restructuring plan and it is expected to be completed in May 2008 assuming that the outcome or process is not successfully appealed or significantly altered by a ruling of the judge who will preside over a fairness hearing in respect of the restructuring.

*Net investment in lease*

The fair value of the Company's net investment in lease is based on determining the estimated interest rate implicit in a comparable lease arrangement plus an estimated credit spread based on the counterparty risk as at March 31, 2008 and December 31, 2007.

*Long-term debt and Sinking Fund*

The fair value of the Company's long-term debt is based on determining a current yield for the Company's debt as at March 31, 2008 and December 31, 2007. This yield is based on an estimated credit spread for the Company over the yields of long-term Government of Canada and U.S. Government bonds that have similar maturities to the Company's debt. The estimated credit spread is based on the Company's indicative spread as published by independent financial institutions. Long-term debt (including current portion) includes The City of Edmonton debentures which are offset by payments made by the Company into the Sinking Fund. The Company's beneficial interest in the Sinking Fund is a related party transaction and is therefore recorded at the exchange amount. It is not quoted in an active market.

*Other financial instruments*

Fair values on the remaining financial instruments are determined by reference to quoted bid or ask prices, as appropriate, in active markets at period-end dates. The effects of illiquidity on certain shares held and that are quoted in an active market were included in determining fair value. Financial instruments are recorded at the original exchange amount less impairment when prices are not quoted in active markets.

The fair value of the preferred share interest held in PERH and certain common share interests in certain capital venture investments cannot be measured reliably as the shares are not quoted in an active market. Investments in common shares held at their carrying amount have not been offered for sale and in the event the Company elected to dispose of the shares, they would most likely be sold in a private transaction.

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**6. Derivative instruments and hedge accounting:**

Derivative financial and non-financial instruments are generally held for the purpose of energy purchases, merchant trading or financial risk management. All derivative instruments, including embedded derivatives, are recorded at fair value on the balance sheet as derivative instruments assets and derivative instruments liabilities unless exempted from derivative treatment as an expected purchase, sale or usage. All changes in their fair value are recorded in net income unless cash flow hedge accounting is used, in which case changes in fair value of the effective portion of the derivatives are recorded in other comprehensive income.

The derivative instruments assets and liabilities used for risk management purposes as described in note 7 consist of the following:

|  | March 31, 2008      |                |                     |                  |  | Total  |
|--|---------------------|----------------|---------------------|------------------|--|--------|
|  | Energy              |                | Foreign<br>exchange | Interest<br>rate |  |        |
|  | Cash flow<br>hedges | Non-<br>hedges | Non-<br>hedges      | Non-<br>hedges   |  |        |
| Derivative instruments assets:           |                     |                |                     |                  |  |        |
| Current                                  | \$ 46               | \$ 102         | \$ 12               | \$ -             |  | \$ 160 |
| Non-current                              | 14                  | 113            | 9                   | -                |  | 136    |
| Derivative instruments liabilities:      |                     |                |                     |                  |  |        |
| Current                                  | (77)                | (62)           | (4)                 | -                |  | (143)  |
| Non-current                              | (43)                | (34)           | (3)                 | -                |  | (80)   |
| Net fair value                           | \$ (60)             | \$ 119         | \$ 14               | \$ -             |  | \$ 73  |
| Net notional buys (sells):               |                     |                |                     |                  |  |        |
| Megawatt hours of electricity (millions) | -                   | (4)            |                     |                  |  |        |
| Gigajoules of natural gas (millions)     | -                   | 74             |                     |                  |  |        |
| U.S. foreign exchange (in U.S. dollars)  |                     |                | \$ (253)            |                  |  |        |
| Range of contract terms in years         | 1 to 9              | 1 to 9         | 1 to 7              |                  |  |        |

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**6. Derivative instruments and hedge accounting, continued:**

|  | December 31, 2007   |                |                     |                  |        |
|--|---------------------|----------------|---------------------|------------------|--------|
|  | Energy              |                | Foreign<br>exchange | Interest<br>rate | Total  |
|  | Cash flow<br>hedges | Non-<br>hedges | Non-<br>hedges      | Non-<br>hedges   |        |
| Derivative instruments assets:             |                     |                |                     |                  |        |
| Current                                    | \$ 30               | \$ 60          | \$ 14               | \$ -             | \$ 104 |
| Non-current                                | 12                  | 82             | 22                  | -                | 116    |
| Derivative instruments liabilities:        |                     |                |                     |                  |        |
| Current                                    | (95)                | (33)           | (8)                 | -                | (136)  |
| Non-current                                | (40)                | (34)           | (4)                 | -                | (78)   |
| Net fair value                             | \$ (93)             | \$ 75          | \$ 24               | \$ -             | \$ 6   |
| Net notional buys (sells):                 |                     |                |                     |                  |        |
| Megawatt hours of electricity (millions)   | -                   | (2)            |                     |                  |        |
| Gigajoules of natural gas (millions)       | -                   | 75             |                     |                  |        |
| U.S. foreign exchange<br>(in U.S. dollars) |                     |                | \$ (196)            |                  |        |
| Range of contract terms in years           | 1 to 9              | 1 to 9         | 1 to 6              |                  |        |

Fair values of derivative instruments are determined, where possible, using exchange or over-the-counter price quotations by reference to bid or asking price as appropriate, in active markets. Where there are limited observable prices due to illiquid or inactive markets, the Company uses appropriate valuation and price modeling techniques commonly used by market participants to estimate fair value. The Company may also rely on price forecasts prepared by third party market experts to estimate fair value where there are limited observable prices available. Fair values determined using valuation models require the use of assumptions concerning the amounts and timing of future cash flows. Fair value amounts reflect management's best estimates using external readily observable market data such as future prices, interest rate yield curves, foreign exchange rates, quoted Canadian dollar swap rate as the discount rate for time value, and volatility where available. It is possible that the assumptions used in establishing fair value amounts will differ from future outcomes and the impact of such variations could be material.

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**6. Derivative instruments and hedge accounting, continued:**

Unrealized and realized gains and losses on derivative instruments recognized in net income and other comprehensive income were:

|                             | Three months ended March 31  |                            |                              |                            |
|-----------------------------|------------------------------|----------------------------|------------------------------|----------------------------|
|                             | 2008                         |                            | 2007                         |                            |
|                             | Unrealized<br>gains (losses) | Realized gains<br>(losses) | Unrealized<br>gains (losses) | Realized gains<br>(losses) |
| Energy cash flow hedges     | \$ 33                        | \$ (23)                    | \$ (34)                      | \$ (14)                    |
| Energy non-hedges           | 44                           | 13                         | 29                           | (5)                        |
| Foreign exchange non-hedges | (10)                         | (7)                        | (8)                          | 6                          |
| Interest rate non-hedges    | -                            | -                          | (1)                          | -                          |

Realized gains and losses relate only to financial derivative instruments. Non-financial derivative instruments settlements are recorded in energy revenues, energy purchases or cost of fuel, as appropriate.

If hedge accounting requirements are not met, unrealized and realized gains and losses on financial energy derivatives are recorded in energy revenues or energy purchases, as appropriate. If hedge accounting requirements are met, realized gains and losses on financial energy derivatives are recorded in energy revenues or energy purchases, as appropriate, while unrealized gains and losses are recorded in other comprehensive income. Unrealized and realized gains and losses on financial foreign exchange derivatives are recorded in energy revenues or foreign exchange gains and losses while such gains and losses on financial interest rate derivatives are recorded in net financing expenses.

The Company has elected to apply hedge accounting on certain derivatives it uses to manage commodity risk relating to electricity prices. For the quarter ended March 31, 2008, the change in the fair value of the ineffective portion of hedging derivatives required to be recognized in the income statement was nil (2007 - nil). Of the \$41 million (December 31, 2007 - \$64 million) of net losses related to derivative instruments designated as cash-flow hedges included in accumulated other comprehensive loss at March 31, 2008, net losses of \$22 million (December 31, 2007 - \$45 million), net of income taxes of \$9 million (December 31, 2007 - \$20 million) are expected to settle and be reclassified to net income over the next twelve months. The Company's cash flow hedges extend up to 2016.

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**7. Risk management:**

**Risk management overview**

The Company is exposed to a number of different financial risks, arising from business activities and its use of financial instruments, including market risk, credit risk, and liquidity risk. The Company's overall risk management process is designed to identify, manage and mitigate business risk which includes, among other risks, financial risk. Risk management is overseen by the Company's Risk Oversight Council (ROC) according to objectives, targets, and policies approved by the Board of Directors. The ROC is comprised of a senior management group including the Vice President, Risk Management.

The Vice President, Risk Management also reports regularly to the Board of Directors on ROC activities. Risk management strategies, policies, and limits are designed to help ensure the risk exposures are managed within the Company's business objectives and established risk tolerance. The Company's financial risk management objective is to protect and minimize volatility in earnings and cash flow.

Commodity price risk management and the associated credit risk management are carried out in accordance with individual business unit financial risk management policies, as approved by the ROC and the Board of Directors. Financial risk management including foreign exchange risk, interest rate risk, liquidity risk, and the associated credit risk management, is carried out by a centralized Treasury function in accordance with applicable policy guidelines. The Audit Committee of the Board of Directors, in its oversight role, performs regular and ad-hoc reviews of risk management controls and procedures to help ensure compliance.

**Market risk**

Market risk is the risk of loss that results from changes in market factors such as commodity prices, foreign currency exchange rates, interest rates, and equity prices. The level of market risk to which the Company is exposed at any point in time varies depending on market conditions, expectations of future price or market rate movements and the composition of the Company's financial assets and liabilities held, non-trading physical asset and contract portfolios, and trading portfolios.

To manage the exposure related to changes in market risk, the Company uses various risk management techniques including derivative instruments. Derivative instruments may include forward contracts, fixed-for-floating swaps (or contracts-for-differences), and option contracts. Such derivative instruments may be used to establish a fixed price for an energy commodity, an interest-bearing obligation or an obligation denominated in a foreign currency. Commodity market risk exposures are monitored daily against approved risk limits, and control processes are in place to monitor that only authorized activities are undertaken.

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**7. Risk management, continued:**

**Market risk, continued**

The sensitivities provided in each of the following risk discussions disclose the effect of reasonably possible changes in relevant prices and rates on net income at the reporting date. The sensitivities are hypothetical and should not be considered to be predictive of future performance or indicative of earnings on these contracts. The Company's actual exposure to market risks is constantly changing as the Company's portfolio of debt, foreign currency and commodity contracts changes. Changes in fair values or cash flows based on a variation in a market variable cannot be extrapolated because the relationship between the change in a market variable or assumption to the change in fair value or cash flows may not be linear. In addition, the effect of a change in a particular market variable on fair values or cash flows is calculated without considering interrelationships between the various market rates or mitigating actions that would be taken by the Company.

*Commodity price risk*

The Company is exposed to commodity price risk as part of its normal business operations, including energy procurement activities in Alberta, Ontario, and the U.S. The Company's energy procurement activities consist of power generation, non-market traded and market traded electricity and natural gas purchase and sales contracts, and derivative contracts. The Company is primarily exposed to changes in the prices of electricity, natural gas and coal. The Company actively manages commodity price risk by optimizing its asset and contract portfolios utilizing the following methods variously:

- The Company reduces its exposure to the volatility of commodity prices related to electricity sales by entering into offsetting contracts such as contracts-for-differences and firm price physical contracts for periods of varying duration.
- The Company enters into fixed-price energy sales contracts and power purchase arrangements which limit the exposure to electricity prices. The Company has entered into long-term tolling arrangements whereby variable changes linked to the price of natural gas and coal are assumed by the counterparty.
- When it is economically feasible, the Company purchases natural gas under long-term fixed-price supply contracts to reduce the exposure to natural gas prices on its natural gas-fired generation plants and physical obligations arising from retail customers.
- The Company enters into back-to-back electricity and natural gas physical and financial contracts in order to lock in a margin.

The Company also engages in taking market risk positions within authorized limits approved by the ROC and the Board of Directors. The trading portfolio consists of electricity and natural gas physical and financial derivative contracts which are transacted with the intent of benefiting from short-term actual or expected differences between their buying and selling prices or to lock in arbitrage opportunities.

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**7. Risk management, continued:**

**Market risk, continued**

*Commodity price risk, continued*

The fair value of the Company's commodity related derivatives as at March 31, 2008, that are required to be measured at fair value with the respective changes in fair value recognized in net income are disclosed in note 6.

The Company employs specific volumetric limits and a Value-at-Risk (VaR) methodology to manage risk exposures to commodity prices. VaR measures the estimated potential loss in a portfolio of positions associated with the movement of a commodity price for a specified time or holding period and a given confidence level. The Company's VaR uses a statistical confidence interval of 95% over a twenty business day holding period, which reflects a 5% probability or a 1 in 20 likelihood, that over the twenty day period commencing with the point in time that the VaR is measured, the fair value of the Company's commodity portfolio could decrease by an amount in excess of the VaR amount. The VaR methodology is a statistically-defined, probability-based approach that takes into consideration market volatilities and risk diversification by recognizing offsetting positions and correlations between products and markets. This technique makes use of historical data and makes an assessment of the market risk arising from possible future changes in commodity prices over the holding period.

The Company's VaR should be interpreted in light of the limitations of the methodologies used. These limitations include the following:

- VaR calculated based on a holding period may not fully capture the market risk of positions that cannot be liquidated or hedged within the holding period.
- The Corporation computes VaR of the portfolios at the close of business and positions may change substantially during the course of the day.
- VaR, at a 95% confidence level, does not reflect the extent of potential losses beyond that percentile. Losses on the other 5% of occasions could be substantially greater than the estimated VaR.

These limitations and the nature of the VaR measurements mean that the Company can neither guarantee that losses will not exceed the VaR amounts or that losses in excess of the VaR amounts will not occur more frequently than 5% of the time. As VaR is not a perfect measure of risk, the Company applies a safety factor to the calculated VaR amount to estimate total exposure (TE) which attempts to capture unaccounted for exposures due to the assumptions and limitations inherent in the calculation of VaR and to improve the confidence level beyond 95%.

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**7. Risk management, continued:**

**Market risk, continued**

*Commodity price risk, continued*

The Company's estimation of TE takes into account positions from all wholly-owned subsidiaries and subsidiaries in which the Company has controlling interest, and reflects the Company's aggregate commodity positions from its trading and asset portfolios. The Company's Board of Directors has established an aggregate TE limit, under the Company's risk management policy, which is monitored and reported to the ROC and other senior management on a daily basis. The portfolios are stress tested regularly to observe the effects of plausible scenarios taking into account historical maximum volatilities and maximum observed price movements. Based on the commodity portfolio as of March 31, 2008, there is a higher than 95% probability that unfavourable daily market variations would not reduce the portfolio value by more than \$11 million.

*Foreign exchange risk*

The Company is exposed to foreign exchange risk on foreign currency denominated forecasted transactions, firm commitments, and monetary assets and liabilities denominated in a foreign currency and on its net investments in foreign operations. The Company operates internationally and therefore, is exposed to foreign exchange risk arising from transactions denominated in foreign currencies. The Company's foreign exchange risk arises primarily with respect to the U.S. dollar but it is potentially exposed to changes in other currencies if and when it transacts in other currencies. The risk is that the functional currency value of cash flows will vary as a result of the movements in exchange rates.

The Company's foreign exchange management policy is to minimize economic and material transactional exposures arising from movements in the Canadian dollar relative to the U.S. dollar or other foreign currencies. The Company's exposure to foreign exchange risk arises from future anticipated cash flows from its U.S. operations, debt service obligations on U.S. dollar borrowings, and from certain capital expenditure commitments denominated in U.S. dollars or other foreign currencies. The Company coordinates and manages foreign exchange risk centrally, by identifying opportunities for naturally-occurring opposite movements wherever possible, and then dealing with any material residual foreign exchange risks; these are hereinafter referred to as being economically hedged.

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**7. Risk management, continued:**

**Market risk, continued**

*Foreign exchange risk, continued*

The Company primarily uses foreign currency forward contracts to fix the functional currency of its non-functional currency cash flows thereby reducing its anticipated U.S. dollar denominated transactional exposure. The Company looks to limit foreign currency exposures as a percentage of estimated future cash flows. The percentage amount to be fixed will generally be higher, the shorter the period into the future that the cash flows relate to. At March 31, 2008, US\$345 million or approximately 81% of expected future net cash flows from EPCOR Power L.P.'s (Power LP) U.S. plants had been economically hedged for 2008 to 2014 at a weighted average exchange rate of \$1.11 per U.S. dollar. At March 31, 2008, US\$58 million or approximately 83% of expected future net cash flows from the Company's capital expenditure commitments, denominated in U.S. dollars, had been economically hedged for 2008 to 2010 at a weighted average exchange rate of \$1.07 per U.S. dollar.

The following table summarizes the non-derivative and derivative financial instruments denominated in U.S. dollars:

|  | March 31, 2008<br>(USD) | December 31, 2007<br>(USD) |
|--|-------------------------|----------------------------|
| <b>Non-derivative financial instruments:</b>                           |                         |                            |
| Cash and cash equivalents  | \$ 30                   | \$ 15                      |
| Accounts receivables   | 47                      | 49                         |
| Accounts payables and accrued liabilities                              | (40)                    | (53)                       |
| Other assets   | 76                      | 79                         |
| Long-term debt   | (415)                   | (415)                      |
|  | (302)                   | (325)                      |
| <b>Derivative financial instruments:</b>                               |                         |                            |
| Forward foreign exchange sales   | 17                      | 37                         |
| Forward foreign exchange purchases                                     | (4)                     | (12)                       |
|  | 13                      | 25                         |
| <b>Net exposure</b>  | <b>\$ (289)</b>         | <b>\$ (300)</b>            |
| <b>Range of contract terms in years</b>                                | 1 to 7                  | 1 to 6                     |
| <b>Significant exchange rates in Canadian dollars per U.S. dollar:</b> |                         |                            |
| Average reporting date closing   | 1.03                    | 0.99                       |
| Average forward rate inherent in sales contracts                       | 1.10                    | 1.11                       |
| Average forward rate inherent in purchase contracts                    | 1.07                    | 1.07                       |

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**7. Risk management, continued:**

**Market risk, continued**

*Foreign exchange risk, continued*

The impacts of reasonably possible changes in foreign currency exchange rates on net income, based on the assumptions provided below, are as follows:

|                                  | Change in variable | Increase (decrease) in net income |
|----------------------------------|--------------------|-----------------------------------|
| Canadian dollars per U.S. dollar | +C\$0.10           | \$ (4)                            |
|                                  | -C\$0.10           | 4                                 |

Changes in foreign currency exchange rates would have no impact on other comprehensive income.

This sensitivity analysis assumes that the instruments held remain unchanged from those held at March 31, 2008.

*Interest rate risk*

The Company is exposed to changes in interest rates on its cash and cash equivalents, and floating rate short-term and long-term loans and obligations. The Company is exposed to interest rate risk from the possibility that changes in the interest rates will affect future cash flows or the fair values of its financial instruments. In some circumstances, floating rate funding may be used for short-term borrowings and other liquidity requirements. At March 31, 2008, the proportion of fixed rate debt was approximately 93% (December 31, 2007 - 87%) of total long-term debt outstanding. The Company may also use derivative instruments to manage interest rate risk. At March 31, 2008 and December 31, 2007, the Company did not hold any interest rate derivative instruments.

Assuming that the amount and mix of fixed and floating rate loans and net debt remains unchanged from that held at March 31, 2008, a 1% change to interest rates would not have a material impact on full year net income and would have no impact on other comprehensive income.

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**7. Risk management, continued:**

**Market risk, continued**

*Interest rate risk, continued*

This sensitivity assumes that the amount and mix of fixed and floating rate debt, including financing leases, remains unchanged from that held at March 31, 2008. The effect on net income does not consider the effect of an overall change in economic activity that would accompany such an increase or decrease in interest rates. There would be no impact on net income for debt and long-term loan arrangements issued and held by the Company at fixed interest rates.

*Equity price risk*

The Company is exposed to changes in equity prices arising from equity investments which are classified as available-for-sale financial assets. The Company periodically invests in equities and venture capital investments which are focused on strategic elements of the energy and water value chain. Investments that are quoted in active markets are re-measured at their fair value with changes recognized in other comprehensive income. On disposal, accumulated fair value changes are reclassified to net income. Equity investments that are not quoted in active markets are carried at their original exchange amount less any impairment. At March 31, 2008, \$5 million of the carrying amount of available for sale financial assets was quoted in an active market and represented one equity investment; therefore, the Company's exposure is limited to changes in the share price of this investment. Refer to note 5 for disclosures on available for sale financial assets. At March 31, 2008, holding all other variables constant, a change of \$2 in equity prices would result in an immediate charge or credit to other comprehensive income of \$1 million related to this investment.

**Credit risk**

Credit risk is the possible financial loss associated with the inability of counterparties to satisfy their contractual obligations to the Company. Credit risk policies are established by ROC and approved by the Board of Directors and the associated techniques and practices are designed to manage the credit risks associated with the various business activities throughout the Company. Credit management techniques generally include assessment of individual counterparty creditworthiness and establishment of exposure limits prior to entering into a transaction with the counterparty. Exposures and concentrations are subsequently monitored and are regularly reported to ROC. Creditworthiness continues to be evaluated after transactions have been initiated, at minimum, on an annual basis. To manage and mitigate credit risk, the Company employs various credit mitigation practices such as master netting agreements, margining to reduce energy trading risks, pre-payment arrangements from retail customers, credit derivatives and other forms of credit enhancements including cash deposits, parent company guarantees, and bank letters of credit.

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**7. Risk management, continued:**

**Credit risk, continued**

*Maximum credit risk exposure*

The Company's maximum credit exposure was represented by the carrying amount of the following financial assets:

|                                       | March 31, 2008  | December 31, 2007 |
|---------------------------------------|-----------------|-------------------|
| Cash and cash equivalents             | \$ 103          | \$ 79             |
| Accounts receivable                   | 441             | 581               |
| Derivative instruments assets         | 296             | 220               |
| ABCP                                  | 51              | 60                |
| Loans and other long-term receivables | 78              | 70                |
| Net investment in lease               | 29              | 29                |
| Financial guarantees to third parties | 27              | 27                |
| Loan commitments to third parties     | 6               | 6                 |
|                                       | <b>\$ 1,031</b> | <b>\$ 1,072</b>   |

This table does not take into account collateral held. At March 31, 2008, the Company held cash deposits of \$34 million (December 31, 2007 - \$36 million) as security for certain counterparty accounts receivable and derivative contracts. The Company is not permitted to sell or re-pledge this collateral in the absence of default of the counterparties providing the collateral. At March 31, 2008, the Company also held other forms of credit enhancement in the form of letters of credit of \$17 million (December 31, 2007 - \$1 million) and parental guarantees of \$688 million (December 31, 2007 - \$669 million).

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**7. Risk management, continued:**

**Credit risk, continued**

*Credit quality and concentrations*

The Company is exposed to credit risk on outstanding accounts receivable associated with its generation and energy sales activities including power purchase arrangements and agreements with independent system operators, power and steam sales contracts and to energy supply agreements with government sponsored entities, wholesale and retail customers. The Company is also exposed to credit risk from its cash and cash equivalents (including short-term investments), financial and non-financial derivative instruments, and long-term financing arrangements.

The credit quality of the Company's accounts receivable, by major credit concentrations, and other financial assets are the following:

|  | March 31, 2008                              |                                      |         |
|--|---|--------------------------------------|---------|
|  | Investment grade <sup>1</sup><br>or secured | Non-investment<br>grade <sup>1</sup> | Unrated |
| Accounts receivable and financial<br>derivative instruments <sup>2</sup> |   |                                      |         |
| Generation   | 100%  | -                                    | -       |
| Wholesale <sup>3</sup>   | 82%   | 18%                                  | -       |
| Rate-regulated customers <sup>4</sup>                                    | -   | -                                    | 100%    |
| Cash and cash equivalents  | 100%  | -                                    | -       |
| Loans and other long-term receivables <sup>5</sup>                       |   | -                                    | 100%    |
| ABCP <sup>6</sup>  | 80%   | -                                    | 20%     |

<sup>1</sup> Credit ratings are based on the Company's internal analyses which take into account the ratings of external credit rating agencies.

<sup>2</sup> Percentages are based on potential 60 day accounts receivables.

<sup>3</sup> Includes industrial end-use customers, trading and position management counterparties.

<sup>4</sup> Rate-regulated customer trade receivables include distribution and transmission, water sales, rate-regulated residential power, and default power supply receivables. Under the Alberta Electric and Utilities Act, the Company provides electricity supply in its service area to residential, irrigation and small commercial customers and those commercial and industrial customers in its service areas who have not chosen a competitive offer and consume electricity under default supply arrangements.

<sup>5</sup> Loans and other long-term receivables are considered to have low credit risk as the financial assets are either secured by the underlying assets or the counterparties are local or provincial governments.

<sup>6</sup> Based on proposed ABCP restructuring.

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**7. Risk management, continued:**

**Credit risk, continued**

*Generation credit risk*

Credit risk exposure from power purchase arrangements, agreements with independent system operators, power and steam sales contracts, and certain energy supply agreements is predominantly restricted to accounts receivables and contract default. In certain cases, the Company relies on a single or small number customers to purchase all or a significant portion of a facility's output. The failure of any one of these counterparties to fulfill its contractual obligations could negatively impact the Company's financial results. Financial loss resulting from events of default by counterparties in certain power purchase arrangements and steam purchase agreements may not be replaceable on similar terms under current market conditions. Consequently, the Company's financial performance depends on the continued performance by customers and suppliers of their obligations under these long-term agreements. Credit risk exposure is mitigated by dealing with creditworthy counterparties, netting amounts by legally enforceable set-off rights, and, when appropriate, taking back security from the counterparty. Credit risk with government-owned or sponsored entities and regulated public utility distributors is generally considered low.

*Wholesale and merchant credit risk*

Credit risk exposure for wholesale and merchant trading counterparties is measured by calculating the costs (or proceeds) of replacing the commodity position (physical and derivative contracts), adjusting for settlement amounts due to or due from the counterparty and, if permitted, netting amounts by legally enforceable set-off rights. Financial loss on wholesale contracts could include, but is not limited to, the cost of replacing the obligation, amounts owing from the counterparty or any loss incurred on liability settlements. Credit risk exposure is mitigated by dealing with creditworthy counterparties, monitoring credit exposure limits, margining to reduce energy trading risks, parent company guarantees, and where appropriate taking back security from the counterparty.

*Rate-regulated customer credit risk*

Credit risk exposure for residential and commercial customers under default power and regulated water supply rates is generally limited to amounts due from customers for electricity and water consumed but not yet paid for. The Company mitigates credit risk from counterparties under default power supply rates by performing credit checks and on higher risk customers, by taking pre-payments or cash deposits. For rate-regulated customers, regulations allow for the recovery of a percentage of unforecasted credit losses through a deferral account. The Company monitors credit risk for this portfolio at the gross exposure level.

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**7. Risk management, continued:**

**Credit risk, continued**

*Accounts receivable and allowance for doubtful accounts*

Accounts receivable consist primarily of amounts due from retail customers including industrial and commercial customers, other retailers, independent system operators from various regions, government-owned or sponsored entities, regulated public utility distributors, and other counterparties. Larger commercial and industrial customer contracts and contracts-for-differences provide for performance assurances including letters of credit. For other retail customers represented by a diversified customer base, credit losses are generally low and the Company provides for an allowance for doubtful accounts to absorb credit losses. The Company also has credit exposures to large suppliers of electricity and natural gas. The Company mitigates these exposures by dealing with creditworthy counterparties and, where appropriate, taking back appropriate security from the supplier.

The aging of accounts receivable was:

|   | March 31, 2008               |                                       |                            |
|---|------------------------------|---------------------------------------|----------------------------|
|   | Gross accounts<br>receivable | Allowance for<br>doubtful<br>accounts | Net accounts<br>receivable |
| Current                                 | \$ 399                       | \$ -                                  | \$ 399                     |
| Past due 30 to 60 days                  | 15                           | -                                     | 15                         |
| Past due 61 to 90 days                  | 8                            | 2                                     | 6                          |
| Past due more than 90 days <sup>1</sup> | 25                           | 4                                     | 21                         |
| <b>Total</b>                            | <b>\$ 447</b>                | <b>\$ 6</b>                           | <b>\$ 441</b>              |

<sup>1</sup> Includes \$15 million which is subject to regulatory approval prior to collection but has low associated credit risk.

Bad debt expense of \$1 million recognized in the current period relates to customer amounts that the Company determined would not be fully collectable. Allowances for doubtful accounts are determined by each business unit considering the unique factors of the business unit's accounts receivable. Allowances and write-offs are determined by each business unit, either by applying specific risk factors to customer groups' aged balances in accounts receivable or by reviewing material accounts on a case-by-case basis. Accounts receivable and the related allowance for doubtful accounts amount are both written off against or decreased when the Company has determined that recovery is not possible.

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**7. Risk management, continued:**

**Credit risk, continued**

*Accounts receivable and allowance for doubtful accounts, continued*

The changes in the allowance for doubtful accounts were as follows:

|                              | March 31, 2008 | March 31, 2007 |
|------------------------------|----------------|----------------|
| Balance, beginning of period | \$ 6           | \$ 6           |
| Allowance of receivables     | 1              | 3              |
| Receivables written off      | (2)            | (2)            |
| Recovery of receivables      | 1              | -              |
| Balance, end of period       | \$ 6           | \$ 7           |

At March 31, 2008, the Company held \$15 million of customer deposits for the purpose of mitigating the credit risk associated with accounts receivable from residential and business customers.

At March 31, 2008, there was no provision for credit losses associated with accounts receivable from treasury, trading and energy procurement counterparties as all balances are considered to be fully collectable.

**Liquidity risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's liquidity is managed centrally by the Treasury function. The Company manages liquidity risk through regular monitoring of cash and currency requirements by preparing short-term and long-term cash flow forecasts and also matches the maturity profiles of financial assets and liabilities to identify financing requirements. The financing requirements are addressed through a combination of committed revolving demand credit facilities and financings in public capital debt markets.

As at March 31, 2008, the Company had undrawn and committed bank credit facilities of \$1,332 million, of which \$500 million is committed for at least 2 years. The Company has a long-term debt rating of BBB+ and A (low), assigned by Standard and Poor's (S&P) and DBRS Limited (DBRS), respectively. Power LP also has a long-term debt rating of BBB+ and BBB(high), assigned by S&P and DBRS respectively.

In addition, the Company has in place a Canadian shelf registration under which it may raise up to \$1 billion of debt, with maturities of one month or longer. As at March 31, 2008, the amount drawn under the Canadian shelf registration was \$200 million. Power LP has in place a Canadian universal shelf prospectus, expiring in July 2008, under which it may raise up to \$1 billion in partnership units or debt, of which a maximum of \$600 million can be debt. As at March 31, 2008, the amount remaining available under the Power LP's shelf prospectus was up to \$390 million of debt, and up to \$685 million of debt and equity units combined together.

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**7. Risk management, continued:**

**Liquidity risk, continued**

The following are the undiscounted cash flow requirements and contractual maturities of the Company's financial liabilities, including interest payments, as at March 31, 2008:

|   | Due            | Due between   |               |               |               | Due after         | Total contractual cash flows |
|---|----------------|---------------|---------------|---------------|---------------|-------------------|------------------------------|
|   | within 1 year  | 1 and 2 years | 2 and 3 years | 3 and 4 years | 4 and 5 years | more than 5 years |                              |
| <b>Non-derivative financial liabilities:</b>          |                |               |               |               |               |                   |                              |
| Short-term debt                                       | \$ 168         | \$ -          | \$ -          | \$ -          | \$ -          | \$ -              | \$ 168                       |
| Long-term debt  | 231            | 26            | 220           | 215           | 10            | 1,493             | 2,195                        |
| Interest payments on long-term debt                   | 187            | 173           | 150           | 129           | 100           | 949               | 1,688                        |
| Accounts payable and accrued liabilities <sup>1</sup> | 419            | -             | -             | -             | -             | -                 | 419                          |
| Other current liabilities                             | 18             | -             | -             | -             | -             | -                 | 18                           |
| Loan commitments                                      | 6              | -             | -             | -             | -             | -                 | 6                            |
| <b>Derivative financial liabilities:</b>              |                |               |               |               |               |                   |                              |
| Net forward foreign exchange contracts                | 5              | 1             | -             | -             | -             | 2                 | 8                            |
| Net commodity contracts-for-differences               | 115            | 41            | 24            | 4             | -             | -                 | 184                          |
| <b>Total</b>  | <b>\$1,149</b> | <b>\$ 241</b> | <b>\$ 394</b> | <b>\$ 348</b> | <b>\$ 110</b> | <b>\$ 2,444</b>   | <b>\$ 4,686</b>              |

<sup>1</sup> Excluding accrued interest on long-term debt of \$53 million.

**8. Capital management:**

The Company's primary objectives when managing capital are to safeguard the Company's ability to continue as a going concern, pay dividends to the shareholder in accordance with the Company's dividend policy, maintain a suitable credit rating, and to facilitate the acquisition or development of projects in Canada and the U.S. consistent with the growth strategy of the Company. The Company manages its capital structure in a manner consistent with the risk characteristics of the underlying assets. This overall objective and policy for managing capital remained unchanged in the first quarter of 2008 from the prior comparative period.

The Company manages capital through regular monitoring of cash and currency requirements by preparing short-term and long-term cash flow forecasts and reviewing monthly financial results. The Company matches the maturity profiles of financial assets and liabilities to identify financing requirements to help ensure an adequate amount of liquidity.

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**8. Capital management, continued:**

The Company considers its capital structure to consist of long-term and short-term debt net of cash and cash equivalents, non-controlling interests (including preferred shares issued by subsidiary companies) and shareholder's equity. The following table represents the total capital of the Company:

|                           | March 31, 2008 | December 31, 2007 |
|---------------------------|----------------|-------------------|
| Short-term debt           | \$ 168         | \$ 138            |
| Long-term debt            | 2,182          | 2,139             |
| Cash and cash equivalents | (103)          | (79)              |
| Net debt                  | 2,247          | 2,198             |
| Non-controlling interests | 752            | 740               |
| Shareholder's equity      | 2,420          | 2,367             |
| Total equity              | 3,172          | 3,107             |
| Total capital             | \$ 5,419       | \$ 5,305          |

The Company has the following externally imposed requirements on its capital as a result of its credit facilities and certain debt covenants:

- Maintenance of senior debt to consolidated capitalization ratio, as defined in the debt agreements, of not more than 70%; and;
- Limitation on debt issued by subsidiaries.

Power LP has the following externally imposed requirements on its capital:

- Maintenance of debt to total capitalization ratio, as defined in the debt agreements, of not more than 65%; and
- In the event that Power LP is assigned a rating of less than BBB+ by S&P and BBB(high) by DBRS, the Partnership also would be required to maintain a ratio of earnings before interest, income taxes, depreciation and amortization to interest expense of not less than 2.5 to 1.

During the three months ended March 31, 2008, the Company and Power LP complied with all externally imposed capital restrictions.

To manage or adjust its capital structure, the Company can issue new debt, issue new Power LP units, repay existing debt or issue or redeem preferred shares.

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**9. Inventories:**

Inventories represent general stock, coal and other (including chemicals and natural gas), the majority of which are consumed by the Company in the provision of its goods and services, and are valued at the lower of cost and net realizable value. Cost includes the purchase price, transportation costs and other costs to bring the inventories to their present location and condition. The cost of any assembled inventory includes direct labour, materials and attributable overhead. The cost of inventory items that are interchangeable are determined on an average cost basis. For inventory items that are not interchangeable, cost is assigned using specific identification of their individual costs.

The carrying amount of the Company's inventories is summarized below:

|               | March 31,<br>2008 | December 31,<br>2007 |
|---------------|-------------------|----------------------|
| General stock | \$ 51             | \$ 51                |
| Coal          | 7                 | 10                   |
| Other         | 1                 | 1                    |
|               | <b>\$ 59</b>      | <b>\$ 62</b>         |

Inventories expensed during the three months ended March 31, 2008 of \$13 million (2007 - \$12 million) were charged to fuel and operations, maintenance and administration. No write-down of inventory or reversal of a previous write-down was recognized in the three months ended March 31, 2008 or in the same period of 2007. As at March 31, 2008, inventories of nil were pledged as security for liabilities (December 31, 2007 – nil).

**10. Sale of power syndicate agreement:**

During the current quarter, 10% of the Battle River Power Syndicate Agreement (Battle River PSA) was sold, pursuant to a June, 2006 sales agreement. This transaction was incremental to the previous sales of 65% of the Battle River PSA that were reported in prior years. The transactions in the current and comparative periods are summarized as follows:

|   | Three months ended March 31, |              |
|---|------------------------------|--------------|
|   | 2008                         | 2007         |
| Cash proceeds from sale                   | \$ 53                        | \$ 59        |
| Less net book value and costs of disposal | 19                           | 25           |
| Gain on sale before income taxes          | 34                           | 34           |
| Less future income taxes                  | 4                            | 4            |
| Gain on sale after income taxes           | <b>\$ 30</b>                 | <b>\$ 30</b> |

Refundable taxes of \$6 million (2007 - \$7 million), which arose from the taxable capital gains on the sale of the Battle River PSA, have been charged to retained earnings.

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**11. Non-controlling interests:**

Results of operations which relate to non-controlling interests are as follows:

|  | Three months ended March 31, |       |
|--|------------------------------|-------|
|  | 2008                         | 2007  |
| Non-controlling interests in Power LP                  | \$ 36                        | \$ 49 |
| Preferred share dividends paid by subsidiary companies | 2                            | 3     |
|  | \$ 38                        | \$ 52 |

Non-controlling interests reflected in the consolidated balance sheets for the quarter ended March 31, 2008 and the year ended December 31, 2007 consisted of:

|  | March 31,<br>2008 | December 31,<br>2007 |
|--|-------------------|----------------------|
| Non-controlling interests in Power LP, beginning of year   | \$ 618            | \$ 554               |
| Partnership units issued to non-controlling interests  | -                 | 69                   |
| Earnings attributable to non-controlling interests   | 36                | 19                   |
| Other comprehensive loss attributable to non-controlling interests                                   | -                 | (2)                  |
| Opening accumulated other comprehensive income adjustments attributable to non-controlling interests | -                 | 4                    |
| Opening retained earnings adjustments attributable to non-controlling interests                      | -                 | 66                   |
| Distributions to non-controlling interests   | (24)              | (92)                 |
| Non-controlling interests in Power LP, end of period   | 630               | 618                  |
| Preferred shares issued by subsidiary companies, beginning of year                                   | 122               | 197                  |
| Issue of preferred shares  | -                 | 122                  |
| Redemption of preferred shares   | -                 | (197)                |
| Preferred shares issued by subsidiary companies, end of period                                       | 122               | 122                  |
|  | \$ 752            | \$ 740               |

**12. Net financing expenses:**

|   | Three months ended March 31, |       |
|---|------------------------------|-------|
|   | 2008                         | 2007  |
| Interest on long-term debt  | \$ 42                        | \$ 41 |
| Interest on short-term debt and other financing costs                 | 2                            | 4     |
| Fair value changes on financial instruments                           | 9                            | 1     |
| Interest on capital lease obligations                                 | -                            | 2     |
| Capitalized interest and allowance for funds used during construction | (5)                          | (3)   |
| Interest and dividend income  | (1)                          | (4)   |
|   | \$ 47                        | \$ 41 |

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**13. Guarantees:**

At March 31, 2008, the Company had letters of credit outstanding of \$248 million (December 31, 2007 - \$357 million) to meet the credit requirements of energy market participants, to meet conditions of certain debt and service agreements, and to satisfy legislated reclamation requirements.

**14. Segment disclosures:**

The Company operates in the following reportable business segments, which follow the organization, management and reporting structure within the Company.

**Generation**

Generation is involved in the development and operation of rate-regulated and non-rate-regulated electrical generation plants within Alberta, British Columbia, Ontario, and in the U.S. in California, Colorado, New Jersey, New York, North Carolina and Washington.

**Distribution and Transmission**

Distribution and Transmission is involved in the transmission and distribution of electricity within The City of Edmonton.

**Energy Services**

Energy Services is involved in the procurement, marketing and sale of electricity and natural gas in retail and wholesale markets in Alberta, Ontario and the Pacific North West.

**Water Services**

Water Services is primarily involved in the treatment and distribution of water within The City of Edmonton and other communities throughout Western Canada. This segment also provides complementary commercial services including the maintenance and repair of City of Edmonton-owned streetlighting and transportation support facilities.

**Corporate**

Corporate reflects the costs of the Company's net unallocated corporate office expenses and net financing income earned from intercompany guarantee fees and intercompany interest charges.

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**14. Segment disclosures (continued):**

**Three months ended March 31, 2008**

|   | Generation | Distribution<br>and<br>Transmission | Energy<br>Services | Water<br>Services | Corporate | Intersegment<br>Eliminations | Consolidated |
|---|------------|-------------------------------------|--------------------|-------------------|-----------|------------------------------|--------------|
| Revenues – external   | \$ 190     | \$ 29                               | \$ 524             | \$ 56             | \$ -      | \$ -                         | \$ 799       |
| Intersegment revenues   | 31         | 30                                  | 4                  | 2                 | -         | (67)                         | -            |
| Total revenues  | 221        | 59                                  | 528                | 58                | -         | (67)                         | 799          |
| Energy purchases and fuel<br>Operations, maintenance,<br>administration and foreign<br>exchange gain (loss) | 6          | 12                                  | 482                | -                 | -         | (57)                         | 443          |
| Franchise fee, property taxes<br>and other taxes  | 75         | 14                                  | 17                 | 36                | 16        | (9)                          | 149          |
| Depreciation, amortization<br>and asset retirement accretion  | 5          | 11                                  | -                  | 2                 | -         | -                            | 18           |
| Operating expenses  | 42         | 7                                   | 7                  | 5                 | 3         | -                            | 64           |
| Operating income (loss) before<br>corporate charges   | 128        | 44                                  | 506                | 43                | 19        | (66)                         | 674          |
| Corporate charges   | 93         | 15                                  | 22                 | 15                | (19)      | (1)                          | 125          |
| Operating income  | 4          | 3                                   | 8                  | 4                 | (19)      | -                            | -            |
| Gain on sale of power<br>syndicate agreement  | \$ 89      | \$ 12                               | \$ 14              | \$ 11             | \$ -      | \$ (1)                       | \$ 125       |
| Net financing expenses  |            |                                     |                    |                   |           |                              | 34           |
| Income before income taxes<br>and non-controlling interests   |            |                                     |                    |                   |           |                              | (47)         |
| Capital additions   | \$ 77      | \$ 21                               | \$ 1               | \$ 7              | \$ 2      | \$ -                         | \$ 108       |

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**14. Segment disclosures (continued):**

**Three months ended March 31, 2007**

|   | Generation | Distribution<br>and<br>Transmission | Energy<br>Services | Water<br>Services | Corporate | Intersegment<br>Eliminations | Consolidated |
|---|------------|-------------------------------------|--------------------|-------------------|-----------|------------------------------|--------------|
| Revenues – external   | \$ 217     | \$ 28                               | \$ 610             | \$ 43             | \$ 1      | \$ -                         | \$ 899       |
| Intersegment revenues   | 27         | 31                                  | 6                  | -                 | -         | (64)                         | -            |
| Total revenues  | 244        | 59                                  | 616                | 43                | 1         | (64)                         | 899          |
| Energy purchases and fuel<br>Operations, maintenance,<br>administration and foreign<br>exchange gain (loss) | 27         | 16                                  | 578                | -                 | -         | (56)                         | 565          |
| Franchise fee, property taxes<br>and other taxes  | 37         | 14                                  | 19                 | 26                | 11        | (8)                          | 99           |
| Depreciation, amortization<br>and asset retirement accretion  | 5          | 9                                   | -                  | 2                 | -         | -                            | 16           |
| Operating expenses  | 41         | 7                                   | 7                  | 5                 | 3         | -                            | 63           |
| Operating income (loss) before<br>corporate charges   | 110        | 46                                  | 604                | 33                | 14        | (64)                         | 743          |
| Corporate charges   | 134        | 13                                  | 12                 | 10                | (13)      | -                            | 156          |
| Operating income  | 7          | 2                                   | 3                  | 2                 | (14)      | -                            | -            |
| Gain on sale of power<br>syndicate agreement  | \$ 127     | \$ 11                               | \$ 9               | \$ 8              | \$ 1      | \$ -                         | \$ 156       |
| Net financing expenses  |            |                                     |                    |                   |           |                              | 34           |
| Income before income taxes<br>and non-controlling interests   |            |                                     |                    |                   |           |                              | (41)         |
| Capital additions   | \$ 43      | \$ 12                               | \$ 3               | \$ 14             | \$ 3      | \$ -                         | \$ 75        |

**Geographic information:**

|                       | <u>Three months ended March 31, 2008</u> |        |                              |        | <u>Three months ended March 31, 2007</u> |        |                              |        |
|-----------------------|--|--------|------------------------------|--------|--|--------|------------------------------|--------|
|                       | Canada                                   | U.S.   | Intersegment<br>Eliminations | Total  | Canada                                   | U.S.   | Intersegment<br>Eliminations | Total  |
| Revenues - external   | \$ 688                                   | \$ 111 | \$ -                         | \$ 799 | \$ 792                                   | \$ 107 | \$ -                         | \$ 899 |
| Intersegment revenues | 10                                       | 4      | (14)                         | -      | 5  | 6      | (11)                         | -      |
| Total revenues        | \$ 698                                   | \$ 115 | \$ (14)                      | \$ 799 | \$ 797                                   | \$ 113 | \$ (11)                      | \$ 899 |

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**15. Subsequent events:**

On April 15, 2008, the Company completed a \$375 million public offering of unsecured medium-term note debentures consisting of issues of \$200 million and \$175 million. On April 28, 2008 the Company completed an additional issue of \$25 million of medium-term note debentures. The \$200 million issue has a coupon rate of 5.80% and a maturity date of January 31, 2018. The \$175 million and \$25 million issues have a coupon rate of 6.65% and a maturity date of April 15, 2038. Net proceeds from the offering will be used to repay EPCOR's commercial paper indebtedness, to fund the maturity of a June 2008 debenture, to fund a portion of the 2008 proposed capital program and for general corporate purposes.

On April 30, 2008, the Alberta Utilities Commission released its decision on the Company's 2007 – 2009 Regulated Rate Tariff (RRT) application related to its RRT operations in the Energy Services segment. The impact of the decision will not be known until management has performed a detailed review of the directives under the decision. The Company plans on completing the detailed review and recording any net income adjustment, if required, in the second quarter of 2008.

**16. Comparative figures:**

Certain of the comparative figures have been reclassified to conform with the current period's presentation.