

Condensed Consolidated Interim Financial Statements of

**EPCOR UTILITIES INC.**

Three months ended March 31, 2012 and 2011

## EPCOR UTILITIES INC.

Condensed Consolidated Interim Income Statements  
(Unaudited, in millions of Canadian dollars)

Three months ended March 31, 2012 and 2011

	2012	2011
Revenues (note 6)	\$ 500	\$ 411
Other income	7	11
Electricity purchases and system access fees	(297)	(248)
Other raw materials and operating charges	(28)	(21)
Staff costs and employee benefits expenses	(69)	(57)
Depreciation and amortization	(32)	(25)
Franchise fees and property taxes	(20)	(19)
Other administrative expenses	(14)	(9)
Foreign exchange loss	(3)	-
Operating income	44	43
Finance expense	(29)	(29)
Equity share of income of Capital Power (note 7)	30	4
Income before income taxes	45	18
Income tax expense	(1)	(9)
Net income for the period		
– all attributable to the Owner of the Company	\$ 44	\$ 9

The accompanying notes are an integral part of these condensed consolidated interim financial statements

## EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Comprehensive Income  
(Unaudited, in millions of Canadian dollars)

Three months ended March 31, 2012 and 2011

	2012	2011
Net income for the period	\$ 44	\$ 9
Other comprehensive income (loss):		
Equity share of other comprehensive income (loss) of Capital Power (note 7) <sup>1</sup>	3	(30)
Unrealized loss on available-for-sale financial assets <sup>2</sup>	(2)	(1)
Unrealized loss on foreign currency translation <sup>3</sup>	(2)	-
Other comprehensive loss	(1)	(31)
Total comprehensive income (loss) for the period - all attributable to the Owner of the Company	\$ 43	\$ (22)

<sup>1</sup> For the three months ended March 31, 2012, net of income tax expense of nil. For the three months ended March 31, 2011, net of income tax recovery of \$8 million.

<sup>2</sup> For the three months ended March 31, 2012 and 2011, net of income tax expense of nil.

<sup>3</sup> For the three months ended March 31, 2012 and 2011, net of income tax expense of nil.

The accompanying notes are an integral part of these condensed consolidated interim financial statements

## EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Financial Position  
(Unaudited, in millions of Canadian dollars)

As at March 31, 2012 and December 31, 2011

	2012	2011
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 89	\$ 316
Trade and other receivables	340	372
Inventories	14	12
Derivatives	-	11
	443	711
Non-current assets:		
Finance lease receivables	127	127
Other financial assets	401	402
Deferred tax assets	44	43
Investment in Capital Power (note 7)	1,008	987
Intangible assets (note 8)	207	104
Property, plant and equipment (note 9)	3,338	2,658
	5,125	4,321
<b>TOTAL ASSETS</b>	<b>\$ 5,568</b>	<b>\$ 5,032</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Trade and other payables	\$ 202	\$ 264
Derivatives	3	-
Loans and borrowings (note 10)	23	17
Deferred revenue (note 11)	23	16
Provisions	24	18
Other liabilities	31	34
	306	349
Non-current liabilities:		
Loans and borrowings (note 10)	1,972	1,682
Deferred revenue (note 11)	850	586
Deferred tax liabilities	1	1
Provisions	58	33
Other liabilities	22	30
	2,903	2,332
<b>Total liabilities</b>	<b>3,209</b>	<b>2,681</b>
Equity attributable to the Owner of the Company:		
Share capital	24	24
Accumulated other comprehensive income	7	8
Retained earnings	2,328	2,319
<b>Total equity</b>	<b>2,359</b>	<b>2,351</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 5,568</b>	<b>\$ 5,032</b>

Commitments (note 13)

The accompanying notes are an integral part of these condensed consolidated interim financial statements

## EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Changes in Equity  
(Unaudited, in millions of Canadian dollars)

Three months ended March 31, 2012 and 2011

	Share capital	Cash flow Hedges <sup>1</sup>	Available- for-sale financial assets <sup>1</sup>	Cumulative translation account <sup>1</sup>	Investment in Capital Power <sup>1</sup> (note 7)	Retained earnings	Equity attributable to the Owner of the Company
Balance at January 1, 2012	\$ 24	\$ (9)	\$ 4	\$ 1	\$ 12	\$ 2,319	\$ 2,351
Net income for the period	-	-	-	-	-	44	44
Other comprehensive income (loss):							
Equity share of other comprehensive income of Capital Power	-	-	-	-	3	-	3
Unrealized loss on available-for-sale financial assets	-	-	(2)	-	-	-	(2)
Unrealized loss on foreign subsidiary	-	-	-	(2)	-	-	(2)
Total comprehensive income (loss)	-	-	(2)	(2)	3	44	43
Dividends	-	-	-	-	-	(35)	(35)
Balance at March 31, 2012	\$ 24	\$ (9)	\$ 2	\$ (1)	\$ 15	2,328	\$ 2,359

	Share capital	Cash flow Hedges <sup>1</sup>	Available- for-sale financial assets <sup>1</sup>	Cumulative translation account <sup>1</sup>	Investment in Capital Power <sup>1</sup> (note 7)	Retained earnings	Equity attributable to the Owner of the Company
Balance at January 1, 2011	\$ 24	\$ (11)	\$ 3	\$ -	\$ 13	\$ 2,313	\$ 2,342
Net income for the period	-	-	-	-	-	9	9
Other comprehensive loss:							
Equity share of other comprehensive loss of Capital Power	-	-	-	-	(30)	-	(30)
Unrealized loss on available- for-sale financial assets	-	-	(1)	-	-	-	(1)
Total comprehensive income (loss)	-	-	(1)	-	(30)	9	(22)
Dividends	-	-	-	-	-	(35)	(35)
Balance at March 31, 2011	\$ 24	\$ (11)	\$ 2	\$ -	\$ (17)	\$ 2,287	\$ 2,285

<sup>1</sup> Accumulated other comprehensive income (loss)

The accompanying notes are an integral part of these condensed consolidated interim financial statements

## EPCOR UTILITIES INC.

Condensed Consolidated Interim Statements of Cash Flows  
(Unaudited, in millions of Canadian dollars)

Three months ended March 31, 2012 and 2011

	2012	2011
Cash flows from (used in) operating activities:		
Net income for the period	\$ 44	\$ 9
Reconciliation of net income for the period to cash from operating activities:		
Interest paid	(29)	(27)
Finance expense	29	29
Income taxes paid	(1)	(6)
Income tax expense	1	9
Depreciation and amortization	32	25
Contributions received (note 11)	5	5
Deferred revenue recognized (note 11)	(5)	(3)
Fair value change on derivative instruments	13	-
Equity share of income from Capital Power (note 7)	(30)	(4)
Foreign exchange gains	(3)	-
Other	4	5
	60	42
Change in non-cash operating working capital	(1)	(36)
Net cash flows from operating activities	59	6
Cash flows from (used in) investing activities:		
Acquisition or construction of property, plant and equipment and other assets	(54)	(40)
Business acquisition, net of acquired cash (note 5)	(460)	-
Change in non-cash investing working capital	(29)	1
Payment of Gold Bar transfer fees	(12)	(15)
Distributions from Capital Power (note 7)	12	15
Net cash flows used in investing activities	(543)	(39)
Cash flows from (used in) financing activities:		
Net issuance of short-term loans and borrowings	-	3
Proceeds from issuance of long-term loans and borrowings	300	-
Repayment of long-term loans and borrowings	(9)	(11)
Provisions	1	-
Common share dividends paid	(35)	(35)
Net cash flows from (used in) financing activities	257	(43)
Decrease in cash and cash equivalents	(227)	(76)
Cash and cash equivalents, at January 1	316	104
Cash and cash equivalents, at March 31	\$ 89	\$ 28

The accompanying notes are an integral part of these consolidated financial statements

# EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

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## 1. Nature of operations

EPCOR Utilities Inc. (the Company or EPCOR) builds, owns and operates electrical transmission and distribution networks, water and wastewater treatment facilities and infrastructure, and provides electricity and water services and products to residential and commercial customers.

The Company operates in Canada and the United States (U.S.) with its registered head office located at 2000, 10423 - 101 Street NW, Edmonton, Alberta, Canada, T5H 0E8.

The common shares of EPCOR are owned by The City of Edmonton (the City). The Company was established by Edmonton City Council under City Bylaw 11071.

Interim results will fluctuate due to the seasonal demands for electricity and water, changes in electricity prices, and the timing and recognition of regulatory decisions. Consequently, interim results are not necessarily indicative of annual results.

## 2. Basis of presentation

### (a) Statement of compliance

These condensed consolidated interim financial statements have been prepared by management in accordance with International Accounting Standard (IAS) 34 - Interim Financial Reporting, as issued by the International Accounting Standards Board and adopted by the Canadian Institute of Chartered Accountants. These condensed consolidated interim financial statements were approved and authorized for issue by the Board of Directors on May 3, 2012.

### (b) Basis of measurement

The Company's condensed consolidated interim financial statements are prepared on the historical cost basis, except for valuation of the Company's beneficial interest in the sinking fund held with the City, and its derivatives which are measured at fair value. In addition, the Company's defined benefit pension assets are recognized as the net total of the plan assets, plus unrecognized past service cost and unrecognized actuarial losses, less unrecognized actuarial gains and the present value of the defined benefit obligation.

### (c) Additional IFRS measure

The Company uses "operating income" as an additional IFRS measure. In management's opinion, the measure is a more effective indicator of the Company's and reportable business segments' operating performance than net income because it only includes items directly related to or resulting from management's operating decisions and actions.

## 3. Significant accounting policies

These financial statements have been prepared following the same accounting policies and methods as those used in preparing the Company's most recent annual consolidated financial statements except for the revision or adoption of accounting policies as a result of the acquisition of Arizona-American Water Company and New Mexico-American Water Company, Inc. as described in note 5 below and which were renamed EPCOR Water Arizona Inc. (Arizona Water) and EPCOR Water New Mexico Inc. (New Mexico Water), respectively, subsequent to the acquisition close date.

### (a) Foreign currency translation

At each reporting date, the assets and liabilities of the Company's U.S. operations are translated into Canadian dollars at the exchange rate in effect at the balance sheet date. Revenues and expenses are translated at average monthly exchange rates. The resulting gains or losses on translation are included in accumulated other comprehensive income. Given that the Arizona Water and New Mexico Water operations acquired in the first quarter of 2012 are much larger than the Chaparral City Water Company operations acquired in 2011, such translation gains or losses will be more significant. The functional currency of the Company's U.S. operations is the U.S. dollar.

### (b) Intangible assets

Intangible assets are stated at cost, net of accumulated amortization and any impairment losses.

In connection with the Arizona Water and New Mexico Water acquisition, the Company acquired certificates of convenience and necessity (CCN), water rights and other rights. CCN provide the Company with an exclusive right to

# EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

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serve within its specified geographic area in the U.S. The CCN and water rights have indefinite useful lives. Other rights include the right to receive sewage treatment and transportation services, the right to withdraw groundwater and the right to the supply of potable water for emergency and peak purposes. These other rights have useful lives ranging from 17 to 50 years.

(c) Property, plant and equipment

Property, plant and equipment (PP&E) are recorded at cost, net of accumulated depreciation, and accumulated impairment losses, if any.

The water treatment and distribution assets acquired have useful lives which are different than EPCOR's Canadian assets. The range of estimated useful lives for water treatment and distribution assets across EPCOR is now 3 to 93 years compared with 4 to 90 years before the acquisition.

(d) Provisions

In areas served by Chaparral City Water Company, Arizona Water and New Mexico Water, the Company may receive contributions from customers, homebuilders, real estate developers, and others to fund construction necessary to extend service to new areas. Certain of these contributions may be refunded for a limited period of time as new customers begin to receive service or other contractual obligations are fulfilled. The portion of contributions which are estimated to be refunded in the future have been recorded as provisions. The remaining contributions are classified as deferred revenue.

(e) Deferred revenue

Contributions received towards construction or acquisition of PP&E assets which are used to provide ongoing service to a customer, are recorded as deferred revenue and are amortized on a straight line basis over the estimated economic useful lives of the assets to which they relate.

## 4. Use of estimates and judgements

The preparation of the Company's condensed consolidated interim financial statements in accordance with International Financial Reporting Standards requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of income, expenses, assets and liabilities as well as the disclosure of contingent assets and liabilities at the date of the condensed consolidated interim financial statements.

Significant accounting estimates were made in determining the fair value of identifiable assets acquired and liabilities assumed in connection with the Arizona Water and New Mexico Water acquisition including discount rates, future income and cash flows, replacement costs, useful lives, residual values and weighted average cost of capital. The fair values were determined using generally accepted methods and the assistance of a third party valuation expert. The Company also estimated the provision for refundable contributions.

With the exception of the estimates relating to the purchase price allocation and potentially refundable contributions discussed above, the same accounting policies and methods of computation were applied in preparing these condensed consolidated interim financial statements as in the Company's annual consolidated financial statements as at and for the year ended December 31, 2011.

The Company reviews its estimates and assumptions on an ongoing basis and uses the most current information available and exercises careful judgement in making these estimates and assumptions. Adjustments to previous estimates, which may be material, will be recorded in the period they become known. Actual results may differ from these estimates.

## 5. Acquisition of Arizona Water and New Mexico Water

On January 31, 2012, as the result of an award through a competitive bid process, the Company completed the acquisition of 100% of the stock of Arizona Water and New Mexico Water from American Water Works Company, Inc. for cash consideration of \$460 million (US\$458 million) and the assumption of \$9 million (US\$9 million) in long-term debt, subject to certain adjustments. Arizona Water and New Mexico Water are public utility companies engaged principally in the purchase, treatment, distribution and sale of water to approximately 123,000 customers and wastewater treatment and related services to approximately 51,000 customers in 13 municipalities in the states of Arizona and New Mexico. This investment



## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

provides the Company with a strong hub in the Southwestern U.S., consistent with the Company's strategic plan for expansion.

The purchase price was allocated to the assets acquired and liabilities assumed based on their preliminary estimated fair values as follows:

Trade and other receivables	\$	11
Goodwill		14
Intangible assets		92
Property, plant and equipment		658
Trade and other payables		(6)
Loans and borrowings		(9)
Provisions - note 3(d)		(25)
Deferred revenue		(273)
Other non-current liabilities		(2)
	\$	460

The carrying amount of the acquired trade and other receivables and payables approximates the fair value due to their short-term nature.

The current amount of provisions for estimated refundable contributions is \$3 million.

The \$14 million of goodwill arising from the acquisition, included in intangible assets presented on the condensed consolidated interim statement of financial position, consists of the value of an assemble skilled workforce, the expectation of future cash flows and rate recoveries, and the benefits to the Company's growth strategies and future synergies which may result from the Company's expanded operations in the U.S.

The loans and borrowings were repaid in February 2012.

Under the terms of the agreement to acquire Arizona Water and New Mexico Water, the Company has until the fourth quarter of 2012 to decide whether to file jointly with the vendor, a U.S. Internal Revenue Service tax election to treat the acquisition as an asset purchase. If the joint election is filed, this would permit the goodwill to be deductible for income tax purposes and an amount agreed upon between the Company and the vendor would become payable to the vendor, resulting in an increase in the final purchase price. If the Company decides not to file the election, then the goodwill will not be deductible for income tax purposes.

Revenues of \$17 million and net income of nil contributed by Arizona Water and New Mexico Water from the date of acquisition are included in the condensed consolidated interim income statement. The condensed consolidated interim income statement would have included revenue of \$24 million and net income of nil to March 31, 2012 had the Company owned the Arizona Water and New Mexico Water operations from the beginning of 2012.

The fair value estimates of assets acquired and liabilities assumed are preliminary and are expected to be finalized by December 31, 2012 based on completion of review by management, including the decision to file the tax election. Such review could result in material adjustments to the fair value purchase price allocation.

## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

### 6. Revenues and other income

Three months ended March 31,	2012	2011
<b>Revenue</b>		
Electricity and water sales	\$ 394	\$ 319
Provision of services	101	85
Finance lease income	4	3
Construction revenues	1	4
	\$ 500	\$ 411

### 7. Investment in Capital Power

In these condensed consolidated interim financial statements, Capital Power refers to Capital Power Corporation and its subsidiaries, including Capital Power L.P., except where otherwise noted or the context indicates otherwise.

At March 31, 2012, the Company owned 38.2 million (December 31, 2011 - 38.2 million) exchangeable limited partnership units of Capital Power L.P. (exchangeable for common shares of Capital Power Corporation on a one-for-one basis), representing a 39% (December 31, 2011 - 39%) economic interest in Capital Power. In April 2012, EPCOR sold 9,775,000 common shares of Capital Power at an offering price of \$23.55 per share for aggregate gross proceeds of \$230 million. Following the completion of the offering, EPCOR indirectly owns approximately 29% of the common shares of Capital Power on a fully diluted basis. The proceeds from the April sale will be used by EPCOR to support ongoing capital expenditure programs and for general corporate purposes. The Company will incur a net loss of \$36 million as a result of this transaction.

EPCOR does not control Capital Power. The investment in Capital Power represents an investment subject to significant influence and is accounted for using the equity method.

Capital Power Corporation is listed on the Toronto Stock Exchange. The quoted market price of the common shares of Capital Power Corporation at March 31, 2012 was \$23.49 per common share (December 31, 2011 - \$25.12 per common share).

The investment in Capital Power L.P. is detailed as follows:

	As at and for the three months ended March 31, 2012	As at and for the year ended December 31, 2011
Opening balance	\$ 987	\$ 1,192
Equity share of net income	30	90
Equity share of other comprehensive income (loss)	3	(5)
Capital Power distributions	(12)	(57)
Sale of a portion of the investment and dilutions	-	(233)
Closing balance	\$ 1,008	\$ 987

## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

### 8. Intangible assets

	Goodwill	Customer Rights	Other Rights	CCN	Software	Total
<b>Cost</b>						
Balance at January 1, 2012	\$ 11	\$ 51	\$ 7	\$ -	\$ 162	\$ 231
Additions	-	-	-	-	-	-
Additions through business acquisitions	14	-	29	63	-	106
Internally generated additions	-	-	-	-	2	2
Foreign currency translation adjustments	-	-	-	(1)	-	(1)
Balance at March 31, 2012	\$ 25	\$ 51	36	62	164	338
<b>Accumulated amortization</b>						
Balance at January 1, 2012	-	(27)	(1)	-	(99)	(127)
Amortization	-	(1)	-	-	(3)	(4)
Balance at March 31, 2012	-	(28)	(1)	-	(102)	(131)
<b>Net book value</b>						
Balance at March 31, 2012	\$ 25	\$ 23	\$ 35	\$ 62	\$ 62	\$ 207

	Goodwill	Customer Rights	Other Rights	CCN	Software	Total
<b>Cost</b>						
Balance at January 1, 2011	\$ 2	\$ 70	\$ 3	\$ -	\$ 167	\$ 242
Additions	-	-	-	-	1	1
Additions through business acquisition	9	-	3	-	-	12
Internally generated additions	-	-	1	-	6	7
Disposals and retirements	-	(19)	-	-	(12)	(31)
Balance at December 31, 2011	11	51	7	-	162	231
<b>Accumulated amortization</b>						
Balance at January 1, 2011	-	(44)	(1)	-	(97)	(142)
Disposals and retirements	-	19	-	-	12	31
Amortization	-	(2)	-	-	(14)	(16)
Balance at December 31, 2011	-	(27)	(1)	-	(99)	(127)
<b>Net book value</b>						
Balance at January 1, 2011	\$ 2	\$ 26	\$ 2	\$ -	\$ 70	\$ 100
Balance at December 31, 2011	\$ 11	\$ 24	\$ 6	\$ -	\$ 63	\$ 104

No borrowing costs were capitalized on intangible assets during the three months ended March 31, 2012 (three months ended March 31, 2011 - nil). There are no security charges over the Company's intangible assets. Included in customer rights are the Company's customer rights to operate in the FortisAlberta service territory. The customer rights have a remaining amortization period of 9 years (December 31, 2011 - 9 years).

## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

### 9. Property, plant and equipment

	Construction work in progress	Land	Water treatment & distribution	Electricity transmission & distribution	Retail systems & equipment	Corporate information systems & other	Total
<b>Cost</b>							
Balance at January 1, 2012	\$ 96	\$ 30	\$ 2,015	\$ 1,354	\$ 14	\$ 78	\$ 3,587
Additions	54	-	-	-	-	-	54
Additions through business acquisitions	10	-	648	-	-	-	658
Disposals and retirements	-	-	-	(1)	-	-	(1)
Foreign currency translation adjustments	-	-	(4)	-	-	-	(4)
<b>Balance at March 31, 2012</b>	<b>160</b>	<b>30</b>	<b>2,659</b>	<b>1,353</b>	<b>14</b>	<b>78</b>	<b>4,294</b>
<b>Accumulated Depreciation</b>							
Balance at January 1, 2012	-	-	(496)	(400)	(6)	(27)	(929)
Depreciation	-	-	(15)	(11)	-	(2)	(28)
Disposals and retirements	-	-	-	1	-	-	1
<b>Balance at March 31, 2012</b>	<b>-</b>	<b>-</b>	<b>(511)</b>	<b>(410)</b>	<b>(6)</b>	<b>(29)</b>	<b>(956)</b>
<b>Net book value</b>							
<b>Balance at March 31, 2012</b>	<b>\$ 160</b>	<b>\$ 30</b>	<b>\$ 2,148</b>	<b>\$ 943</b>	<b>\$ 8</b>	<b>\$ 49</b>	<b>\$ 3,338</b>

  

	Construction work in progress	Land	Water treatment & distribution	Electricity transmission & distribution	Retail systems & equipment	Corporate information systems & other	Total
<b>Cost</b>							
Balance at January 1, 2011	\$ 71	\$ 30	\$ 1,867	\$ 1,209	\$ 15	\$ 79	\$ 3,271
Additions	63	-	98	129	1	36	327
Additions through business acquisitions	1	-	38	-	-	-	39
Disposals and retirements	-	-	(6)	(5)	(2)	(39)	(52)
Transfers into service	(39)	-	16	21	-	2	-
Foreign currency translation adjustments	-	-	2	-	-	-	2
<b>Balance at December 31, 2011</b>	<b>96</b>	<b>30</b>	<b>2,015</b>	<b>1,354</b>	<b>14</b>	<b>78</b>	<b>3,587</b>
<b>Accumulated Depreciation</b>							
Balance at January 1, 2011	-	-	(461)	(365)	(7)	(53)	(886)
Depreciation	-	-	(40)	(38)	(1)	(10)	(89)
Disposals and retirements	-	-	5	3	2	36	46
<b>Balance at December 31, 2011</b>	<b>-</b>	<b>-</b>	<b>(496)</b>	<b>(400)</b>	<b>(6)</b>	<b>(27)</b>	<b>(929)</b>
<b>Net book value</b>							
<b>Balance at January 1, 2011</b>	<b>\$ 71</b>	<b>\$ 30</b>	<b>\$ 1,406</b>	<b>\$ 844</b>	<b>\$ 8</b>	<b>\$ 26</b>	<b>\$ 2,385</b>
<b>Balance at December 31, 2011</b>	<b>\$ 96</b>	<b>\$ 30</b>	<b>\$ 1,519</b>	<b>\$ 954</b>	<b>\$ 8</b>	<b>\$ 51</b>	<b>\$ 2,658</b>

Borrowing costs capitalized during the three months ended March 31, 2012 were \$1 million (three months ended March 31, 2011 - \$1 million). The weighted average rate used to determine the borrowing costs eligible for capitalization was 5.98%

# EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

(three months ended March 31, 2011 - 6.11%).

## 10. Loans and borrowings

In January 2012, the Company established a new \$400 million committed syndicated bank credit facility in order to provide an additional source of liquidity. The new facility is extendible to January 2015 and can only be used to provide letters of credit. During the first quarter of 2012, letters of credit of \$139 million have been issued against this facility.

In February 2012, the Company issued \$300 million, 4.55% medium-term notes due February 28, 2042 under its base shelf prospectus. The notes were priced to yield 4.565%, pay interest semi-annually and rank equally, except as to sinking fund and statutory preferred exceptions, with all other unsecured and unsubordinated indebtedness of the Company. After including underwriting costs, the effective interest rate of the notes is 4.65%.

## 11. Deferred revenue

	March 31, 2012	December 31, 2011
Opening balance	\$ 602	\$ 544
Contributions received	5	57
Assumed on business acquisition	273	12
Revenue recognized	(5)	(12)
Foreign currency translation adjustments	(2)	1
	873	602
Less current portion	23	16
Closing balance	\$ 850	\$ 586

## 12. Related party balances and transactions

The Company is 100% owned by the City. The Company provides maintenance, repair and construction services to the City, along with customer billing services and purchases printing services and supplies, mobile equipment services, public works and various other services pursuant to service agreements from the City. Sales between the Company and the City are in the normal course of operations, and are generally based on normal commercial rates, or as agreed to by the parties.

Transactions between EPCOR and its subsidiary companies are eliminated on consolidation.

At March 31, 2012, the Company had a 39% interest in Capital Power. The investment is treated as an associate as the Company has significant influence over Capital Power. The Company provides distribution and transmission services to Capital Power and up to June 30, 2011, Capital Power provided electricity under contracts to the Company. Transactions are in the normal course of operations and are based on normal commercial rates, as approved by regulation.

The following summarizes the Company's related party transactions and balances with the City:

	March 31, 2012	March 31, 2011
<b>Consolidated income statement</b>		
Revenues (a)	\$ 17	\$ 13
Other raw materials and operating charges (b)	3	3
Franchise fees and property taxes (c)	19	19
Finance expense (d)	5	7

a) Included within revenue are electricity and water sales of nil. (March 31, 2011 - nil). Service revenue includes the provision of maintenance, repair and construction services of \$15 million (March 31, 2011 - \$11 million), and customer billing services of \$2 (March 31, 2011 - \$2 million).

b) Includes certain costs of printing services and supplies, mobile equipment services, public works and various other

## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

services pursuant to service agreements.

- c) Franchise fee of \$12 million (March 31, 2011 - \$13 million) at 0.66 cents per kilowatt (March 31, 2011 - 0.66 cents per kilowatt). Franchise fees of \$4 million at 8% of qualifying revenues of water services and Gold Bar (March 31, 2011 - \$3 million at 8%). Property taxes of \$3 million (March 31, 2011 - \$3 million) on property owned within the City municipal boundaries.
- d) Interest expense on the obligation to the City at interest rates ranging from 5.20% to 8.55% (December 31, 2011 - 5.21% to 9.01%).

The following summarizes the Company's related party transactions and balances with the City:

	March 31, 2012	December 31, 2011
<b>Consolidated statement of financial position</b>		
Trade and other receivables (e)	\$ 25	\$ 23
Property, plant and equipment (f)	3	3
Trade and other payables (g)	8	20
Other current liabilities (h)	10	12
Loans and borrowings (i)	163	172
Deferred revenue (j)	20	20
Other liabilities (h)	7	17
Equity attributable to the Owner of the Company	24	24

- e) During the three months ended March 31, 2012, the Company received nil (December 31, 2011 - nil) of the accounts receivable balance relating to the negotiated sharing of the earnings of the City sinking fund.
- f) Costs of capital construction for water distribution mains and infrastructure.
- g) Includes \$2 million for drainage and construction services provided by the City (December 31, 2011 - \$2 million).
- h) Relates to the current portion of the transfer fee payable to the City for Gold Bar. The non-current portion of \$7 million (December 31, 2011 - \$17 million) is included within other non-current liabilities.
- i) Debentures were issued, on behalf of the Company, pursuant to the City Bylaw authorization. The Company makes annual contributions into the sinking fund of the City pertaining to certain debenture issues.
- j) Capital contributions received for capital projects and rebates relating to maintenance, repair and construction services.

The following summarizes the Company's related party transactions and balances with Capital Power:

	March 31, 2012	March 31, 2011
<b>Consolidated income statement</b>		
Revenues - electricity sales (k)	\$ 5	\$ 6
Other income (l)	6	11
Electricity purchases	-	127
Other administrative expenses (m)	(2)	(2)
Other raw materials and operating charges (n)	2	2
Equity share of income of Capital Power (note 7)	30	4
<b>Other comprehensive income statement</b>		
Equity other comprehensive income (loss) (note 7)	3	(38)

- k) Relates to electricity distribution and transmission services provided to Capital Power of \$5 million (March 31, 2011 - \$6 million).

# EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

- l) Financing revenue on long-term receivable from Capital Power.
- m) Includes recoveries for the provision of services by EPCOR to Capital Power under services agreements.
- n) Includes utility bills and charges for provision of transitional services by Capital Power to EPCOR under the services agreements.

The following summarizes the Company's related party transactions and balances with Capital Power:

	March 31, 2012	December 31, 2011
<b>Consolidated statement of financial position</b>		
Trade and other receivables (o)	\$ 19	\$ 22
Other financial assets (p)	379	379
Deferred revenue (q)	(7)	(7)
Trade and other payables	1	2

- o) Includes \$4 million relating to the accrued interest on the long-term receivable from Capital Power (December 31, 2011 - \$6 million), and nil for operational cost recoveries relating to services agreement (December 31, 2011 - nil).
- p) EPCOR received long-term loans receivable from Capital Power as part of the consideration on the sale of the power generation business.
- q) Contributions for the construction of aerial and underground transmission lines.

## 13. Commitments

There were no material changes to EPCOR's commitments since December 31, 2011 except as described below.

Arizona Water and New Mexico Water maintain agreements with water and transportation purveyors for the purchase or transport of water. The agreements stipulate purchases of minimum quantities of water through 2048. The commitments related to the quantities of water purchased or transported are estimated to be \$4 million in 2012, \$1 million in total between 2013 and 2016 and \$2 million in aggregate thereafter.

The Company has entered into an agreement for billing and customer care services for Arizona Water and New Mexico Water. The contract term is for ten years, expiring on August 31, 2021. The payments are estimated to be \$4 million in 2012, \$18 million in total between 2013 and 2016 and \$15 million in aggregate thereafter.

## 14. Segment disclosures

The Company operates in the following reportable business segments, which follow the organization, management and reporting structure within the Company.

During the third quarter of 2011, the management of certain commercial services (Technologies), including the maintenance and repair of City-owned street lighting and transportation support facilities, were transferred from Water Services to Distribution and Transmission. The prior year segment disclosures were restated to reflect this change. The segment reporting for the three months ended March 31, 2011 reflects the transfer of Technologies' revenue of \$12 million and related expenses of \$13 million.

### *Water Services*

Water Services is primarily involved in the treatment and distribution of water and the treatment of wastewater within Edmonton and other communities throughout Western Canada and the Southwestern U.S.

### *Distribution and Transmission*

Distribution and Transmission is involved in the transmission and distribution of electricity within Edmonton. This segment also provides complementary commercial services including the maintenance and repair of the City-owned street lighting and transportation support facilities.

## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

### Energy Services

Energy Services is primarily involved in the provision of regulated tariff electricity service and default supply electricity services to residential, small commercial and agricultural customers in Alberta.

### Corporate

Corporate reflects the costs of the Company's net unallocated corporate office expenses and financing revenues on the long-term receivable from Capital Power. Corporate holds the investment in Capital Power.

### Business information

	Three months ended March 31, 2012						
	Water Services	Distribution & Transmission	Energy Services	Corporate	Intersegment Elimination	Consolidated	
External revenues and other income	\$ 90	\$ 78	\$ 332	\$ 7	\$ -	\$ 507	
Inter-segment revenue	-	41	3	-	(44)	-	
Total revenue and other income	90	119	335	7	(44)	507	
Electricity purchases and system access fees	-	(30)	(306)	-	39	(297)	
Other raw materials and operating charges	(21)	(9)	-	-	2	(28)	
Staff costs and employee benefits expenses	(27)	(21)	(7)	(14)	-	(69)	
Depreciation and amortization	(15)	(11)	(2)	(4)	-	(32)	
Franchise fees and property taxes	(5)	(15)	-	-	-	(20)	
Other administrative expenses	(3)	(2)	(7)	(5)	3	(14)	
Foreign exchange loss	-	-	-	(3)	-	(3)	
Operating expenses	(71)	(88)	(322)	(26)	44	(463)	
Operating income (loss) before corporate charges	19	31	13	(19)	-	44	
Corporate charges (income)	9	10	4	(23)	-	-	
Operating income	10	21	9	4	-	44	
Finance expense	(16)	(8)	(3)	(2)	-	(29)	
Equity share of income of Capital Power	-	-	-	30	-	30	
Income tax recovery (expense)	-	-	(2)	1	-	(1)	
Net income (loss)	\$ (6)	\$ 13	\$ 4	\$ 33	\$ -	\$ 44	
Total assets	\$ 2,559	\$ 1,205	\$ 245	\$ 1,575	\$ (16)	\$ 5,568	
Investment in Capital Power	\$ -	\$ -	\$ -	\$ 1,008	\$ -	\$ 1,008	
Total liabilities	\$ 2,096	\$ 825	\$ 206	\$ 98	\$ (16)	\$ 3,209	
Capital additions	\$ 10	\$ 42	\$ -	\$ 2	\$ -	\$ 54	



## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

	Three months ended March 31, 2011						
	Water Services	Distribution & Transmission	Energy Services	Corporate	Intersegment Elimination	Consolidated	
External revenues and other income	\$ 68	\$ 66	\$ 277	\$ 11	\$ -	\$ 422	
Inter-segment revenue	-	36	3	-	(39)	-	
Total revenue and other income	68	102	280	11	(39)	422	
Electricity purchases and system access fees	-	(26)	(257)	-	35	(248)	
Other raw materials and operating charges	(17)	(4)	(1)	-	1	(21)	
Staff costs and employee benefits expenses	(20)	(20)	(5)	(12)	-	(57)	
Depreciation and amortization	(9)	(11)	(2)	(3)	-	(25)	
Franchise fees and property taxes	(4)	(15)	-	-	-	(19)	
Other administrative expenses	(2)	(5)	(5)	-	3	(9)	
Operating expenses	(52)	(81)	(270)	(15)	39	(379)	
Operating income (loss) before corporate charges	16	21	10	(4)	-	43	
Corporate charges (income)	6	6	3	(15)	-	-	
Operating income	10	15	7	11	-	43	
Finance expense	(12)	(7)	(1)	(9)	-	(29)	
Equity share of income of Capital Power	-	-	-	4	-	4	
Income tax expense	-	-	(1)	(8)	-	(9)	
Net income (loss)	\$ (2)	\$ 8	\$ 5	\$ (2)	\$ -	\$ 9	
Total assets	\$ 1,658	\$ 1,004	\$ 246	\$ 1,935	\$ (14)	\$ 4,829	
Investment in Capital Power	\$ -	\$ -	\$ -	\$ 1,143	\$ -	\$ 1,143	
Total liabilities	\$ 1,322	\$ 694	\$ 182	\$ 360	\$ (14)	\$ 2,544	
Capital additions	\$ 10	\$ 29	\$ -	\$ 1	\$ -	\$ 40	

Intersegment transactions occur in the normal course of operations and are recorded at exchange amounts which are generally at normal commercial rates. There were no impairments that were recognized directly in equity during the three months ended March 31, 2012 and 2011.

## EPCOR UTILITIES INC.

Notes to the Condensed Consolidated Interim Financial Statements  
(Unaudited, tabular amounts in millions of dollars unless otherwise indicated)

March 31, 2012

### Geographic information

	Three month ended March 31, 2012				Three months ended March 31, 2011			
	Canada	U.S.	Inter-segment eliminations	Total	Canada	U.S.	Inter-segment eliminations	Total
Revenues – external revenues and other income	\$ 488	\$ 19	\$ -	\$ 507	\$ 422	\$ -	\$ -	\$ 422
Inter-segment revenues	44	-	(44)	-	39	-	(39)	-
Total revenues and other income	\$ 532	\$ 19	\$ (44)	\$ 507	\$ 461	\$ -	\$ (39)	\$ 422

### Non-Current Assets

	March 31, 2012	December 31, 2011
Canada	4,314	\$ 4,267
U.S.	811	54
	5,125	\$ 4,321

### 15. Comparative figures

Certain of the comparative figures have been reclassified to conform with the current year's presentation.